

Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 – RFP for Implementation of Integrated Treasury Management Solution

AMMENDMENTS

S. No.	Pag e	Section / Point	Main Section Name	Point as stated in Corrigendum document	Vendor requests	Bank's Reply
1	11	II/13.2. c	Evaluation Criteria (Technical Evaluation)	The Integrated Treasury Management Software will be evaluated against will be evaluated as per the Evaluation Matrix as per Annexure I. The bidder has to score a minimum of 95% marks for each section and 95% overall marks will be required for qualifying for Reverse Auction.		The Integrated Treasury Management Software will be evaluated against Evaluation Matrix as per Annexure I. The bidder has to score a minimum of 95% marks for each section and 95% overall marks will be required for qualifying for Reverse Auction.
2	11	II/13.3. b	Evaluation Criteria (Commercia I Evaluation)	The comparison of prices among the vendors shall be between the total price quoted inclusive of all duties, levies, warranty, installation charges but exclusive of taxes only of the goods & services offered etc.		The comparison of prices among the vendors shall be between the total price quoted for delivery, installation, implementation, onsite support, etc. inclusive of all duties, levies, freight, insurance, warranty/ AMC/ATS, etc. and exclusive of all applicable taxes.
3	13	II/24.ix	Other Terms and Conditions	Bidders to quote for entire ITMS solution from single OEM		Bidders to quote for entire ITMS software solution from single OEM
4	14	Annexur e-1	Evaluation Process for ITMS solution	Total maximum marks is 946		Please find the revised Annexure - I attached.
5	33	Annexur e-2	Solution Details	5.1.8.1 :- The point was carrying two (2) marks		The point is now carrying ten (10) marks
6	39	Annexur e-2	Solution Details	7.1.17 :- The point was carrying two (2) marks		The point is now carrying ten (10) marks
7	38	Annexur e-2	Solution Details	7.1.1 :- The point was carrying two (2) marks		The point is now carrying ten (10) marks
8 TIGO I IND	45	Annexur e-2	Solution Technical Requirments	Mentioned as Annexure -2		To be read as Annexure-3 for the tender document



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	E	1	1		Timplementation of integrated	
9	51	III/9	Payement Terms			Please find the revised payment
	1 1 1	111,5	1 dyemene re			terms attached.
10	62	IV/2.7	Waranty/ Post- Warranty Services	The SI must support the solution implemented (including ITMS and supporting software) under the contract for the ITMS Solution under the warranty support for a period of one year post the go-live of solution and AMC/ATS for four years post warranty. The SI must submit a detailed plan including the manpower to be deployed during the post-implementation support of the solution. Manpower can be changed only with an advance approval from the Bank.		The SI must support the solution implemented (including ITMS and supporting software) under the contract for the ITMS Solution under the warranty support till the go-live of all the phases planned in solution and AMC/ATS for four years post warranty. The SI must submit a detailed plan including the manpower to be deployed during the post-implementation support of the solution. Manpower can be changed only with personnel with similar experienced substitute, after taking an advance approval from the Bank. The Company should provide Resume/Curriculum Vitae and Background Verification of the personnel/ engineer assigned at Indian Bank to be part of the Implementation/Onsite support for ITMS solution. Also, the personnel/engineer will be interviewed by Indian Bank. Indian bank reserves the right to disqualify any personnel/ engineer if the personnel do not match Indian banks' requirements





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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution The successful bidder will provide notice to Bank when the Deliverables are ready for acceptance. Acceptance of Deliverables will occur upon the date successful bidder demonstrates to Bank, by the successful completion of acceptance tests that the Deliverables substantially conform to the acceptance criteria as agreed between Bank and successful bidder and mentioned in the SOWs attached. Acceptance will not be delayed for any reason (s) other than nonconformance with the requirements specified in the terms of Contract and SOW. The acceptance test results will be declared by Bank within a maximum of 15 (fifteen) days from the completion of acceptance tests. In case the 15 (fifteen) days period after completion of acceptance tests has elapsed without Deemed The clause has been removed 11 58 III/29 the acceptance test results being declared, then the Acceptance from the tender system or the portion thereof, subject to acceptance testing would be deemed accepted. If Bank fails to give successful bidder written notice of nonconformance within the 15 (fifteen) day period or, prior to expiry of the 15 (fifteen) day period, uses the system or any part thereof supplied by successful bidder for productive use (other than testing purposes), it will be deemed accepted. In the event that any Deliverable fails to confirm to the agreed acceptance criteria, successful bidder will have a reasonable time to remedy such non-conformance by either repair or replacement of the Deliverable, following successful bidder's receipt of written notice from Bank specifying in reasonable detail the nature of such non-conformance. Accordingly all necessary Accordingly all necessary perpetual licenses for the perpetual licenses for the ITMS solution have to be provided by ITMS solution have to be provided by the bidder for 13 64 IV/8 Licenses the bidder for both Primary Site both PR & DR (PR) & DR Undertaking of Please find the updated format Authenticity VI/15 attached (to be provided by OEM)



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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 – RFP for Implementation of Integrated Treasury Management Solution Cost of manpower for Onsite Cost of manpower for Onsite support for 6 months i.e. support for 1 year i.e. 1 year 6 months from the date of Go Live of the proposed VI/16.C Part-II 15 101 from the date of Go Live of the solution. proposed solution. Please find the updated checklist 104 VI/19 Checklist 16 attached Kindly reduce the cap amount for penalty to 5 % of the Implementation cost. The cap 17 A penalty of Rs. 2,000/- shall be of Project cost is unviable and charged per hour for nonrequest bank to amend Guarantees A penalty of Rs. 2,000/- shall be charged per hour for conformance with the accordingly. non-conformance with the aforementioned table. aforementioned table. Maximum 53 III/13 Response to Maximum penalty for non-conformance would be penalty for non-conformance errors capped at the cost of the project. would be capped at 50% cost of Requested that maximum the project. penalty for non conformance 18 should be capped at 10% of the cost of the project. Request AMC to be paid 100 % 19 in advance at the beginning on each vear. Payment towards AMC will be 51 III/9 **Payment Terms** made half yearly in advance, as It is not clear when the AMC per revised payment terms /ATS payments will be made -20 quarterly / montly, in advance or in arrears etc. Pls clarify. Which payments / milestones Please find the revised payment 21 51 III/9 **Payment Terms** are linked to the above terms attached. conditions? Pls clarify. Request to kindly extend the 22 submission to 24th January, 2017 The last date of submission is 3 Ţ Extension of Submission date for bid extended till 25th Jan 2017 Request you to consider latest by 15:00 hrs. 23ND extension of submission date by 2 weeks



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24					Request for an extension till 25th Jan as it is not possible to begin work on an uneditable version.		
25	4				Request to extend the due date from 9 Jan 2017 – 23 Jan 2017. Since timeline are very aggressive. We need more time to submit the quality technical response.		
26	11	II/13.2. e	Technical Evaluation	Bank will visit any reference site(s) submitted by the bidder under the clause (e) of Section V. The bidder has to take the necessary approvals for arranging reference site visit to the reference sites submitted by bidder from the officials of the respective sites. However, Bank will incur the cost towards travel, boarding and lodging (if required) of their staff for site visits.	Request Bank to give prior intimation to vendor and sufficient time to get the necessary approvals for the site visit. Minimum 2 weeks.	1 week prior notice will be given to the bidder for arranging site visit.	
27				The Bank reserves the right to increase or decrease, by 25%, the quantity of licenses specified in the license requirements (clause no. 9 of Section IV)	Regarding servers – 6 months is a long time to keep prices constant. Request the same to be reduced to 3 months.	The Bank reserves the right to increase or decrease, by 25%, the quantity of licenses specified in the license requirements (clause no. 9 of Section IV) without any change in unit price	
28	12			Banks right to vary quantities	without any change in unit price of license and other terms and conditions. Bank may procure 25% over and above the quantity of Servers mentioned in this RFP from the awardee of the Contract within 6 months from the date of original purchase order at the same price and terms & conditions of this tender.	What is the time period within which customer can ask for an additional quantity of licenses of upto 25% more at same unit price?	of license and other terms and conditions. Bank may procure 25% over and above the quantity of licenses mentioned in this RFP (clause no. 9 of Section IV) from the awardee of the Contract within 6 months from the date of original purchase order at the same price and terms & conditions of this tender.



Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution The successful bidder shall provide 8:00 AM to 8:00 PM onsite support for the solution from the date of Go Live for a The successful bidder shall provide 8:00 AM to 8:00 period of 12 months and can be PM onsite support for the solution from the date of Go Live of the phase 3 for a period of 12 months and can extended for further period at be extended for further period at mutually agreed mutually agreed terms. The terms. The successful bidder needs to provide the successful bidder needs to Onsite 29 65 IV/10 price breakup of the resources allocated during the 12 provide the price breakup of the Support months support period. On banks' request, the resources allocated during the successful bidder is bound to increase the onsite 12 months support period. On banks' request, the successful support resource at the cost specified in the price bidder is bound to increase the breakup. onsite support resource at the cost specified in the price breakup. The ITMS solution & related software should be maintained with back to back 24*7*365 support from the respective OEMs by the bidder till the end of the contract period. Also, onsite support should be provided from 8:00 AM to 8:00 PM on all Bank Please find the revised payment Payment Which payments / milestones 30 52 III/9 Terms working days for a period of six months from the date are linked to the above terms under amendments. of go live. All payments will be released only after conditions? Pls clarify. submission of the proof for the same along with the invoices, request for payment and other related documents. Please review the revised payment terms. The 10% payment for AMC/ATS for 2nd AMC / ATS for 2nd year - 90% year will be kept as retention 31 51 III/9 **Payment Terms** is being paid. When will the money and will be released at balance be paid? the end of contract period. Please refer the revised payment terms.



Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Positive Net worth for any 2 32 years of last 3 years. The Bidder should be having Positive Net worth in the The Bidder should be having Positive Net profit in the Positive net worth following three financial years of Oualification following three financial years of the bidder 2013-14, considered for eligibility. 72 V/c the bidder 2013-14, 2014-15, Criteria 2014-15, 2015-16 (Copy of audited Balance Sheet for Previous RFP's has positive net 2015-16 (Copy of audited 33 the respective financial years). worth considered. Request the Balance Sheet for the respective bank to modify the same to financial years). reflect positive net worth and ensure wider participation. The following point to be added as 7.1.41 on Page No. 42 and will carry 5 marks "Calculation of Yield to Maturity of portfolio of Annexur investments category wise (AFS, 34 42 Solution Details e-2 HFT and HTM) and Security Type wise (GOI security, State Govt. Security, Debenture etc.) based on the future cash flows of these securities" CRR required and SLR required Annexur Solution (On a daily basis at day end CRR 35 24 Details/Money Maintained and SLR maintained 2/3.1.1 Market against the requirements to be CRR required and SLR required generated for ALM Purpose) Maturity report for instruments (G-Sec/ Money Market / Bonds etc) (Maturity Solution report to be generated for Mid 36 Details/Money 24 Annexur office and any limit breach to be Market displayed as an alert and mail 2/3.1.1 Maturity report of all instrument (G-Sec/ Money should be sent to predefined set Market / Bonds etc) of mail ids) Refinance maturity report (NABARD/SIDBI/NHB) Refinance maturity report Solution (NABARD/SIDBI/NHB) (Format Annexur Details/Money should be as per the 2/3.1.1 Market requirements for SLS and IRS 6 plotting)



Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Provision for export refinance Provision for export refinance facility facility (In case, regulator permits for export refinance, Solution report on a daily basis needed Details/Money 38 24 Annexur for SLS and IRS plotting Market 2/3.1.1 pertaining to the refinance limit and outstanding) HFT Aging (As per Defeasance HFT Aging period security wise report to be Solution generated – As security Annexur 39 24 Details/Money approaches predefined age, alert Market to be sent to predefined set of 2/3.1.1 8.1 mail id's) Modified Duration and PV01 for Instruments (scrip Modified Duration PV01 and VaR by scrip level, portfolio level) for Instruments (scrip by scrip Solution level, portfolio level) (As per Annexur 24 Details/Money 40 user defined criteria - Eq Market 2/3.1.1 SLR/NSLR/Equity, HFT/AFS/HTM, 8.2 CD/CP....) Equity Stop Loss; HFT Stop Loss to be calculated HFT and AFS Stop loss to be Annexur Solution and as it is reaching the limit throw pop up calculated and alert should be 41 25 Details/Equity (parameterized for percentage) sent to predefined set of mail 2/4.1.1. Market & NSLR id's once trigger limit is breached 5 Equity VaR to be calculated taking NSE Bhav System should be capable of Upload, VaR Margin files from NSE upload. generating Equity VaR using 3 Solution Annexur methodologies Variance 25 42 Details/Equity Covariance, Historical Market & NSLR 2/4.1.1. Simulation, Monte Carlo 6 simulation Warning Pop up when VaR is when VaR is reaching limits reaching Annexur Solution limits.(parameterized for percentage) (parameterized for percentage) 43 25 Details/Equity alert should be sent to 2/4.1.1. Market & NSLR predefined set of mail id's once trigger limit is breached)





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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Predeal check for various limits like Counter Predeal check for for various party/Country/Brokerage etc., (Group/centre limits like Counter specific) as per bank's policy with what if scenario party/Country/Brokerage etc., Solution (Group/centre specific) as per Details/FRONT bank's policy with what if 44 27 OFFICE scenario (System should be (FX/MM/Deriva capable to generate counter Annexur tives): party limit for each counterparty as per the criteria defined in the 2/5.1.1. counter party risk management policy) Online monitoring of all risk limits as per Bank's Real time Online monitoring of Annexur Solution Internal policy all risk limits as per Bank's 45 34 Details/Mid Internal policy 2/5.1.1 Office 0.1 Pre-Shifting effect on risk factors (Modified Pre-Shifting effect on risk factors (Modified Duration, PV01 and Duration, PV01 and other factors) as per our format other factors) as per our format (Detailed analysis required Solution related to change in different 46 42 Details/Analyti risk factors pre-shifting and post shifting, sensitivity portfolio Annexur wise is required across risk measurement tools like PV01, 2/7.1.4 Modified Duration, VaR, Capital 0.1 Charge) Rate scan monitoring by taking relevant data from Rate scan monitoring by taking Solution Bloomberg/Reuters feeder systems. relevant data from Details/Mid-Annexur 47 42 Bloomberg/Reuters feeder Office systems.(real time) Requirements 2/9.1.3 data needed for ALM, MAP, SIR, IRS data Treasury Treasury needed statements etc Scenario analysis (Parallel / Non-ALM, MAP, SIR, IRS statements etc parallel shift for interest rate related portfolio, Scenario analysis (stress testing Solution equity portfolio, forex portfolio and derivatives investment pertaining Details/Mid-48 43 portfolio). portfolio -Parallel / Non-parallel Office shift for interest rate related Annexur Requirements portfolio, equity portfolio, forex eportfolio and 2/9.1.1 derivatives portfolio).



Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution System should generate ALM reports containing all Solution borrowing/lending transactions Details/Money Additional Requirement. This will carry two marks. at day end - outstanding details Annexur 49 Market should include deal details, e-2/3.1.4. maturity date, rate at which borrowed/lent) 12 System should be able to Solution provide standard as well as Details/Midcustomized reports for Office 50 Annexur Additional Requirement. This will carry two marks. parameters covered / monitored Requirements under MRM Policy and Integrated e-Market Risk 2/9.1.1 Treasury Policy as and when Management 3.1 required Solution Yield impact report (on Details/Midprofitability) to be generated for Office Annexur Interest rate sensitive portfolio 51 43 Additional Requirement. This will carry two marks. Requirements -Market Risk 2/9.1.1 3.2 Management Solution there is any Details/Midintervention/alteration in Annexur Office limits/alerts/system defined 52 43 Additional Requirement. This will carry two marks. e-Requirements parameters email to be sent to 2/9.1.1 Market Risk predefined set of mail id's 3.3 Management Solution System should perform VaR back Details/Midtesting on a daily basis and Annexur Office provide detailed reports for the 53 43 Additional Requirement. This will carry two marks. Requirements same 2/9.1.1 Market Risk SON I NOW Management 3.4 आई टीडी/ITD



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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Solution System should be capable to Details/Midgenerate Risk Adjusted Return Office Annexur Capital for investment 64 43 Additional Requirement. This will carry two marks. Requirements portfolio, category wise, dealer 2/9.1.1 Market Risk wise 3.15 Management Solution Investments - unique identifier Details/Midall the securities Annexur Office instrument level 65 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.1 Management Solution Extraction of individual records Details/Midwith portfolio details with all Office Annexur necessary fields for ALM and MIS 66 43 Additional Requirement. This will carry two marks. Requirements purpose. 2/9.1.1 Market Risk 4.2 Management Solution Available for Sale ('AFS') Details/Mid-Office Annexur 43 67 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.2.1 Management Solution Held For Trading ('HFT') Details/Mid-Office Annexur 68 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.2.2 Management





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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Solution Details/Mid-Annexur Office 43 74 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.2.8 Management Solution other defined user Details/Midclassification / category required Office Annexur for ALM / MIS Purpose. 75 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk Management 4.2.9 Solution Date of NPI and classification of Details/Mid-NPI like Substandard, Doubtful Annexur Office etc., Additional Requirement. This will carry two marks. 76 43 Requirements -2/9.1.1 Market Risk 4.3 Management Instrument Solution level provision Details/Middetails. Office Annexur 43 Additional Requirement. This will carry two marks. 77 e-Requirements -2/9.1.1 Market Risk 4.4 Management CD Liability - individual records Solution with maturity /due date. Details/Mid-Office Annexur 78 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.5 Management



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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Solution Investments in bonds Details/Mid-Office Annexur 84 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.9.3 Management Solution Other investments Details/Mid-Office Annexur 85 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.9.4 Management Solution Investments in trading book Details/Mid-Annexur Office 86 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.9.5 Management Solution (Sell/Buy)/ maturing Swaps Details/Midforwards Currency-wise as per Office **RBI** Circular Annexur 87 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.10 Management Solution Swaps (Buy /Sell) - Currency-Details/Midwise as per RBI circular Office Annexur 43 Additional Requirement. This will carry two marks. 88 Requirements -2/9.1.1 Market Risk 4.11 Management



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Amendments for Pre-Bid Queries - Ref: CO/TSY/001/2016-17 dated 21.12.2017 - RFP for Implementation of Integrated Treasury Management Solution Solution Account level data to compute Details/Midproduct wise report on Cost of Office Annexur Fund/ Yield on Asset 94 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.14 Management Solution Data required to compute NII Details/Midand NIM Computation Annexur Office 95 43 Additional Requirement. This will carry two marks. Requirements -2/9.1.1 Market Risk 4.15 Management Solution User level access to redefine Details/Midhaircuts on investment portfolio Office Inflows / outflows in reprising Annexur 43 96 Additional Requirement. This will carry two marks. Requirements buckets 2/9.1.1 Market Risk 4.16 Management Solution Data for calculation of Intraday Details/Mid-Liquidity as per RBI format. Office Annexur 43 Additional Requirement. This will carry two marks. 97 Requirements -2/9.1.1 Market Risk 4.17 Management Individual break for up a. Call money borrowing Solution Call money lending Details/Midc. Any repo borrowing / lending Office Additional Requirement. This will carry two marks. d. Any other money market 98 43 Requirements instruments. Annexur Market Risk Management & I INDI With maturity date for individual 2/9.1.1 records. 4.18

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}				Solution		·	Extraction of Data requirements	
99	ł	43		Details/Mid-			for RBI reporting for LCR, Net	
	9.		Annexur Office e- Requirements -	Additional Requirement. This will carry two marks.		Stable Funding Ratio,		
				•	,			
	1		2/9.1.1	Market Risk				
	- }		4.19	Management				
				Solution			Extraction of individual data for	
}				Details/Mid-			generation of MAP report	
		43	Annexur Office	· ·			generation of the report	
10	00			Requirements -	Additional Requirement. This will carry two marks.	,		
			2/9.1.1	Market Risk				
			4.20	Management				
<u> </u>								
Ì	ĺ			Solution			Projection for STDL as per ALM	
101		43		Details/Mid-			requirement.	
)1		Annexur	Office	Additional Requirement. This will carry two marks.	•		
			e-	Requirements -		•		
			2/9.1.1	Market Risk		·		
			4.21	Management				
L								

