

# Indian Bank Q3FY25 - NIM and asset quality better QoQ

#### Banks | Result Update | January 29, 2025

BUY (NO CHANGE) Current Price (Rs) : 545 Target Price (Rs) : 675 (no chg) Potential Upside : 24%

#### Market Data

| No. of shares             | : 1,347 mn |
|---------------------------|------------|
| Free Float                | : 26.2%    |
| Market Cap (USD)          | : 8,480 mn |
| 52-week High/ Low (Rs)    | : 633/ 467 |
| Avg. Daily Volume (6M)    | : 1.77 mn  |
| Avg. Daily Value (6M;USD) | : 10.98 mn |
| Bloomberg Code            | : INBK IB  |
| Promoters Holding         | : 73.8%    |
| FII / DII                 | : 5% / 17% |
|                           |            |

#### **Price Performance**

| (%)                       | 1M    | 3M    | 12M  |
|---------------------------|-------|-------|------|
| Absolute                  | (0.4) | (6.2) | 13.4 |
| Relative                  | 3.1   | (1.1) | 6.0  |
| Commence Discourse in the |       |       |      |

Source: Bloomberg

Q3FY25 PAT at Rs 28.5 bn (+35% YoY/5% QoQ) was ~17/13% above our/consensus estimates, led by lower opex and provisions. NII at Rs 64.1 bn (+10% YoY/4% QoQ) was in line with our estimate. Sequential loan growth (2% QoQ) was muted, while NIM expanded 6 bps QoQ to 3.45%. Opex growth moderated to +6% YoY (-2% QoQ). C/I ratio was 44.6% vs 45.1/46.9% in Q2FY25/Q3FY24. Total provision at Rs 10.6 bn declined 22% YoY/4% QoQ. Credit cost was 0.8% vs 1.1% in Q3FY24 (flat QoQ). We raise FY25-27E PAT estimates by 7-9%, as we build in lower opex and lower provision. Maintain BUY rating with an unchanged TP of Rs 675 (1.2x Sep'26E P/adj. B).

# Slippage declined QoQ, PCR at 94%

Slippage was at Rs 10.2bn (-27% QoQ) or 0.8% of loans vs 1.2% in Q2FY25. Slippages in the agri/corporate segments declined to Rs 5.3 bn/0.1 bn vs Rs 6.8 bn/2.4 bn in Q2FY25, whereas slippages in the retail/MSME segments increased to Rs 1.4 bn/3.3 bn vs Rs 1.3 bn/3.1 bn in Q2FY25. Recoveries/upgrades dipped a bit to Rs 8.2 bn vs Rs 10.8 bn in Q2FY25 and the net slippage ratio was 0.2% vs 0.3% QoQ. Total SMA1+2 increased to 1.4% vs 0.9% in Q2FY25, led by increase in the MSME and corporate segments. In Q3FY25, the bank made incremental provisions of Rs 5.5 bn on standard advances over and above the minimum regulatory requirement.

# NIM expanded QoQ, C/I ratio declined QoQ

NIM expanded 6 bps QoQ to 3.45% in Q3FY25, led by faster increase in yield on funds (+8 bps QoQ) vs increase in cost of funds (+5 bps QoQ). Domestic NIM expanded 8 bps QoQ to 3.57% (+8 bps YoY). Opex growth (+6% YoY/-2% QoQ) moderated on a QoQ decline in employee/other expenses. The bank expects cost-to-income ratio of ~44% for FY25E.

### Loan growth driven by retail and MSME, domestic LDR stable

Loan growth was led by retail (16% YoY/4% QoQ), MSME (8% YoY/4% QoQ), and overseas loans (10% YoY/4% QoQ). Growth in agri (13% YoY/1% QoQ) was muted. Corporate loans declined 1% QoQ (+4% YoY). In retail, auto (48% YoY/13% QoQ), jewel (54% YoY/32% QoQ), and other retail (19% YoY/5% QoQ) loans showed good growth. Personal loans declined 14% YoY/6% QoQ. Domestic LDR was at 77.5% vs 77.3% in Q2FY25. Overseas deposits (+24% YoY/+6% QoQ) growth was strong, while term deposits growth at 9% YoY/2% QoQ was muted. CASA deposits were flat QoQ. Wholesale deposits declined during the quarter, as the bank did not get the desired rates.

#### **Financial summary (Standalone)**

| Y/E March                | FY23  | FY24  | FY25E | FY26E | FY27E |
|--------------------------|-------|-------|-------|-------|-------|
| Opearting profit (Rs bn) | 152.7 | 168.4 | 187.0 | 199.7 | 220.5 |
| PAT (Rs bn)              | 52.8  | 80.6  | 106.9 | 109.5 | 115.0 |
| EPS (Rs)                 | 42.4  | 59.9  | 79.4  | 81.3  | 85.4  |
| EPS chg (%)              | 33.9  | 41.2  | 32.6  | 2.4   | 5.1   |
| Previous EPS (Rs)        | -     | -     | 72.6  | 75.2  | 79.9  |
| Adj BV (Rs)              | 360.8 | 421.1 | 497.3 | 562.2 | 626.5 |
| PE (x)                   | 13    | 9     | 7     | 7     | 7     |
| P/ABV (x)                | 1.5   | 1.3   | 1.1   | 1.0   | 0.9   |
| RoE (%)                  | 11.5  | 15.2  | 17.0  | 15.3  | 14.3  |
| RoA (%)                  | 0.8   | 1.1   | 1.3   | 1.2   | 1.2   |
| Net NPA (%)              | 0.9   | 0.4   | 0.1   | 0.1   | 0.2   |

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#### Exhibit 1: Q3FY25 results snapshot

| (Rs bn)                               | Q3FY24 | Q2FY25 | Q3FY25 | YoY    | QoQ    | Axis<br>Cap Est | Actual vs.<br>Axis Cap Est | 9MFY24 | 9MFY25 | YoY    |
|---------------------------------------|--------|--------|--------|--------|--------|-----------------|----------------------------|--------|--------|--------|
| Income Statement                      |        |        |        |        |        |                 |                            |        |        |        |
| Net Interest Income                   | 58.1   | 61.9   | 64.1   | 10.3%  | 3.6%   | 63.2            | 1.6%                       | 172.6  | 187.9  | 8.9%   |
| Interest Income                       | 142.0  | 153.5  | 157.6  | 11.0%  | 2.7%   |                 |                            | 409.9  | 461.5  | 12.6%  |
| Interest Expense                      | 83.8   | 91.5   | 93.4   | 11.5%  | 2.1%   |                 |                            | 237.3  | 273.6  | 15.3%  |
| Non-Interest Income                   | 19.0   | 24.2   | 21.5   | 13.2%  | -11.1% | 21.6            | -0.2%                      | 56.0   | 64.8   | 15.6%  |
| Fee Income                            | 8.5    | 8.9    | 9.3    | 9.3%   | 4.5%   |                 |                            | 23.3   | 26.1   | 12.1%  |
| Profit on sale of investments         | 3.3    | 3.3    | 2.6    | -21.0% | -22.0% |                 |                            | 11.2   | 8.5    | -23.5% |
| Other Non-Interest Income             | 7.2    | 12.0   | 9.6    | 33.4%  | -19.7% |                 |                            | 21.6   | 30.2   | 39.6%  |
| Total Operating Income                | 77.2   | 86.2   | 85.7   | 11.0%  | -0.6%  | 84.7            | 1.1%                       | 228.6  | 252.7  | 10.5%  |
| Total Operating Expenses              | 36.2   | 38.9   | 38.2   | 5.5%   | -1.8%  | 40.1            | -4.7%                      | 103.3  | 112.9  | 9.3%   |
| Employee Expenses                     | 23.4   | 24.6   | 24.2   | 3.5%   | -1.9%  |                 |                            | 66.3   | 71.8   | 8.3%   |
| Other Expenses                        | 12.8   | 14.2   | 14.0   | 9.2%   | -1.6%  |                 |                            | 37.0   | 41.1   | 11.1%  |
| Pre-Provision Operating Profit (PPOP) | 41.0   | 47.3   | 47.5   | 15.9%  | 0.4%   | 44.7            | 6.4%                       | 125.3  | 139.8  | 11.5%  |
| Provisions                            | 13.5   | 11.0   | 10.6   | -21.5% | -3.6%  | 12.1            | -12.3%                     | 46.4   | 34.2   | -26.4% |
| Profit Before Tax (PBT)               | 27.5   | 36.3   | 36.9   | 34.3%  | 1.7%   | 32.6            | 13.3%                      | 78.9   | 105.6  | 33.8%  |
| Тах                                   | 6.3    | 9.2    | 8.4    | 33.3%  | -9.2%  |                 |                            | 20.8   | 26.0   | 25.2%  |
| Profit After Tax (PAT)                | 21.2   | 27.1   | 28.5   | 34.6%  | 5.4%   | 24.4            | 16.8%                      | 58.2   | 79.6   | 36.9%  |
| Core PPOP*                            | 30.5   | 32.0   | 35.3   | 15.8%  | 10.3%  |                 |                            | 92.6   | 101.1  | 9.2%   |
| Balance Sheet                         |        |        |        |        |        |                 |                            |        |        |        |
| Shareholders' Funds                   | 578    | 641    | 668    | 15.5%  | 4.1%   |                 |                            |        |        |        |
| Total Deposits                        | 6,542  | 6,931  | 7,023  | 7.4%   | 1.3%   |                 |                            |        |        |        |
| Domestic Deposits                     | 6,294  | 6,643  | 6,716  | 6.7%   | 1.1%   |                 |                            |        |        |        |
| CASA Deposits                         | 2,589  | 2,689  | 2,686  | 3.7%   | -0.1%  |                 |                            |        |        |        |
| Current Account Deposits              | 333    | 357    | 352    | 5.6%   | -1.6%  |                 |                            |        |        |        |
| Savings Account Deposits              | 2,256  | 2,331  | 2,335  | 3.5%   | 0.1%   |                 |                            |        |        |        |
| Term Deposits                         | 3,705  | 3,954  | 4,030  | 8.8%   | 1.9%   |                 |                            |        |        |        |
| Overseas Deposits                     | 248    | 288    | 307    | 24.0%  | 6.5%   |                 |                            |        |        |        |
| Borrowings                            | 303    | 334    | 325    | 7.2%   | -2.5%  |                 |                            |        |        |        |
| Net Loans                             | 4,896  | 5,329  | 5,421  | 10.7%  | 1.7%   |                 |                            |        |        |        |
| Domestic Loans                        | 4,744  | 5,133  | 5,202  | 9.7%   | 1.3%   |                 |                            |        |        |        |
| RAM Credit                            | 2,968  | 3,251  | 3,347  | 12.8%  | 3.0%   |                 |                            |        |        |        |
| Retail                                | 993    | 1,100  | 1,149  | 15.8%  | 4.4%   |                 |                            |        |        |        |
| Agriculture & Allied                  | 1,144  | 1,283  | 1,298  | 13.5%  | 1.2%   |                 |                            |        |        |        |
| MSME                                  | 832    | 867    | 900    | 8.2%   | 3.8%   |                 |                            |        |        |        |
| Corporate & others                    | 1,775  | 1,883  | 1,855  | 4.5%   | -1.5%  |                 |                            |        |        |        |
| International Loans                   | 354    | 373    | 390    | 10.0%  | 4.4%   |                 |                            |        |        |        |
| Total Investments                     | 2,043  | 2,168  | 2,211  | 8.2%   | 2.0%   |                 |                            |        |        |        |
| Total Assets                          | 7,640  | 8,126  | 8,228  | 7.7%   | 1.3%   |                 |                            |        |        |        |

Source: Company, Axis Capital; \* PPOP less treasury and other non-interest income

#### **Exhibit 2: Key ratios**

|                      | Q3FY22 | Q4FY22 | Q1FY23 | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24 | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| CASA ratio           | 42.2%  | 42.3%  | 41.3%  | 41.6%  | 41.2%  | 42.8%  | 41.4%  | 41.4%  | 41.1%  | 42.3%  | 40.6%  | 40.5%  | 40.0%  |
| LDR                  | 66.1%  | 65.6%  | 68.1%  | 70.0%  | 71.2%  | 72.3%  | 73.4%  | 73.4%  | 74.8%  | 74.8%  | 76.5%  | 76.9%  | 77.2%  |
| Yield on IEA         | 7.1%   | 6.8%   | 6.9%   | 7.1%   | 7.6%   | 7.6%   | 8.0%   | 8.2%   | 8.2%   | 8.1%   | 8.1%   | 8.2%   | 8.3%   |
| Cost of IBL          | 3.8%   | 3.7%   | 3.7%   | 4.0%   | 4.1%   | 4.3%   | 4.6%   | 4.9%   | 5.0%   | 4.9%   | 5.0%   | 5.1%   | 5.1%   |
| NIM - reported**     | 3.03%  | 2.87%  | 3.10%  | 3.18%  | 3.67%  | 3.56%  | 3.56%  | 3.46%  | 3.41%  | 3.44%  | 3.44%  | 3.39%  | 3.45%  |
| Fees / Avg. assets   | 0.4%   | 0.5%   | 0.4%   | 0.4%   | 0.4%   | 0.5%   | 0.4%   | 0.5%   | 0.5%   | 0.5%   | 0.4%   | 0.5%   | 0.5%   |
| Cost / Income        | 44.8%  | 53.0%  | 41.9%  | 44.3%  | 43.7%  | 46.5%  | 44.2%  | 44.4%  | 46.9%  | 48.0%  | 44.3%  | 45.1%  | 44.6%  |
| Cost / Avg. Assets   | 1.7%   | 1.9%   | 1.6%   | 1.8%   | 1.9%   | 2.0%   | 1.9%   | 1.9%   | 2.0%   | 2.1%   | 1.9%   | 2.0%   | 1.9%   |
| RoA*                 | 0.44%  | 0.61%  | 0.76%  | 0.75%  | 0.84%  | 0.84%  | 0.99%  | 1.13%  | 1.17%  | 1.20%  | 1.28%  | 1.40%  | 1.44%  |
| RoE*                 | 6.9%   | 9.6%   | 11.5%  | 11.1%  | 12.3%  | 12.6%  | 14.5%  | 16.3%  | 16.1%  | 16.9%  | 17.4%  | 18.7%  | 18.3%  |
| Leverage (x)         | 15.7   | 15.8   | 15.2   | 14.9   | 14.7   | 15.1   | 14.5   | 14.4   | 13.7   | 14.1   | 13.6   | 13.4   | 12.7   |
| RoRWA                | 0.9%   | 1.3%   | 1.6%   | 1.6%   | 1.8%   | 1.8%   | 2.1%   | 2.4%   | 2.4%   | 2.5%   | 2.6%   | 2.9%   | 2.9%   |
| CET 1 ratio          | 11.4%  | 12.5%  | 12.5%  | 12.3%  | 12.0%  | 12.9%  | 12.3%  | 12.1%  | 12.4%  | 13.5%  | 13.4%  | 13.5%  | 13.3%  |
| Tier 1 capital ratio | 12.0%  | 13.2%  | 13.2%  | 12.9%  | 12.6%  | 13.5%  | 12.9%  | 12.6%  | 12.9%  | 14.0%  | 13.9%  | 14.0%  | 13.8%  |
| Total capital ratio  | 15.5%  | 16.5%  | 16.5%  | 16.2%  | 15.7%  | 16.5%  | 15.8%  | 15.5%  | 15.6%  | 16.4%  | 16.5%  | 16.6%  | 15.9%  |

Source: Company, Axis Capital; LDR: Loan-to-Deposit Ratio, IEA: Interest Earning Assets, IBL: Interest Bearing Liabilities, NIM: Net Interest Margin, \*calculated; \*\* Domestic NIM till Q1FY23.

# **Conference call takeaways**

#### Loans and deposits

AXIS CAPITAL

- The bank has a sanctioned pipeline of ~Rs 400 bn in the corporate loan book.
- The bank has not seen additional demand from traditional sectors like textiles and the auto sector.
- The impact of new LCR norms (if implemented) would be at ~8-10% point.
- The bank is confident of maintaining NIM at 3.4-3.5%.
- Loan-mix by benchmark: (1) MCLR 56.8%; (2) fixed 4.74%; and (3) EBLR 38.46%.
- Due to the RBI guidelines, there has been some reclassification of gold loans from agri to non-agri.
- The MFI loan book stands at Rs 14.5bn (0.3% of loans).
- The bank has stopped its partnership with Rupeek (for gold loans) and there was nil outstanding as of Dec'24.

#### Asset quality and operating expenses

- SMA has increased due to three big accounts. Two accounts have come from SMA-2 after the end of Q3FY25. Only one account is there in SMA-0.
- The bank makes ~10% provision on the SMA book and ~25% on the restructured book.
  Technical written-off book stands at Rs 400 bn.
- Agri slippage was lower, as the bank focusses on investment credit. It does Kisan Credit Card (KCC) on a selective basis.

#### Exhibit 3: Product-wise advances

| -     |   |  |  |  |   |  |  |   |   |  |   |   |   |  |
|-------|---|--|--|--|---|--|--|---|---|--|---|---|---|--|
| Q3'22 | Q4'22   | Q1'23  | Q2'23  | Q3'23  | Q4'23   | Q1'24  | Q2'24  | Q3'24   | Q4'24   | Q1'25  | Q2'25   | Q3'25   | YoY   | QoQ  |
| 3,851 | 3,957   | 3,994  | 4,115  | 4,242  | 4,439   | 4,506  | 4,587  | 4,744   | 4,982   | 5,026  | 5,133   | 5,202   | 9.7%  | 1.3%   |
| 2,337 | 2,427   | 2,442  | 2,553  | 2,628  | 2,727   | 2,764  | 2,859  | 2,968   | 3,099   | 3,133  | 3,251   | 3,347   | 12.8%   | 3.0%   |
| 756   | 804   | 807  | 837  | 872  | 911   | 932  | 954  | 993   | 1,047   | 1,061  | 1,100   | 1,149   | 15.8%   | 4.4%   |
| 511   | 539   | 534  | 553  | 573  | 598   | 607  | 623  | 643   | 664   | 689  | 708   | 721   | 12.1%   | 1.8%   |
| 39    | 42  | 43   | 46   | 50   | 54  | 56   | 63   | 73  | 80  | 86   | 95  | 108   | 47.6%   | 13.0%  |
| 49    | 53  | 54   | 58   | 66   | 78  | 82   | 87   | 86  | 86  | 82   | 80  | 74  | -<br>14.0%  | -6.5%  |
| 42    | 48  | 55   | 53   | 52   | 52  | 54   | 54   | 56  | 54  | 60   | 65  |   |   | 32.3%  |
| 115   | 123   | 120  | 126  | 131  | 129   | 132  | 127  | 133   | 164   | 144  | 152   | 159   | 19.4%   | 4.7%   |
| 853   | 881   | 905  | 952  | 982  | 1,019   | 1,047  | 1,104  | 1,144   | 1,211   | 1,238  | 1,283   | 1,298   | 13.5%   | 1.2%   |
| 681   | 691   | 706  | 722  | 740  | 779   | 803  | 847  | 868   | 925   | 944  | 982   | 981   | 13.0%   | -0.1%  |
| 77    | 92  | 106  | 113  | 119  | 120   | 115  | 125  | 128   | 131   | 128  | 133   | 136   | 6.8%  | 2.1%   |
| 30    | 32  | 32   | 31   | 33   | 36  | 37   | 45   | 53  | 58  | 59   | 64  | 71  | 33.5%   | 9.8%   |
| 64    | 66  | 61   | 87   | 90   | 85  | 91   | 88   | 96  | 96  | 108  | 103   | 111   | 15.7%   | 7.6%   |
| 728   | 742   | 731  | 764  | 774  | 797   | 785  | 801  | 832   | 841   | 834  | 867   | 900   | 8.2%  | 3.8%   |
| 290   | 306   | 307  | 316  | 335  | 433   | 435  | 358  | 496   | 475   | 495  | 510   | 524   | 5.6%  | 2.7%   |
| 333   | 322   | 309  | 331  | 319  | 260   | 245  | 331  | 235   | 259   | 235  | 246   | 262   | 11.5%   | 6.5%   |
| 105   | 113   | 115  | 117  | 119  | 103   | 105  | 112  | 101   | 107   | 104  | 111   | 114   | 13.3%   | 2.4%   |
| 1,514 | 1,530   | 1,551  | 1,562  | 1,614  | 1,712   | 1,742  | 1,728  | 1,775   | 1,882   | 1,893  | 1,883   | 1,855   | 4.5%  | -1.5%  |
| 153   | 199   | 258  | 264  | 275  | 297   | 288  | 336  | 354   | 356   | 365  | 373   | 390   | 10.0%   | 4.4%   |
| 4,004 | 4,156   | 4,252  | 4,379  | 4.517  | 4,736   | 4.794  | 4.923  | 5.098   | 5.338   | 5.391  | 5.506   | 5.592   | 9.7%  | 1.6%   |
|       | 3,851<br>2,337<br>756<br>511<br>39<br>49<br>42<br>115<br>853<br>681<br>77<br>30<br>64<br>728<br>290<br>333<br>105<br>1,514<br>153 | 3,851      3,957        2,337      2,427        756      804        511      539        39      42        49      53        42      48        115      123        853      881        681      691        77      92        30      32        64      66        728      742        290      306        333      322        105      113        1,514      1,530        153      199 | 3,851      3,957      3,994        2,337      2,427      2,442        756      804      807        511      539      534        39      42      43        49      53      54        42      48      55        115      123      120        853      881      905        681      691      706        77      92      106        30      32      32        64      66      61        728      742      731        290      306      307        333      322      309        105      113      115        1,514      1,530      1,551        153      199      258 | 3,851      3,957      3,994      4,115        2,337      2,427      2,442      2,553        756      804      807      837        511      539      534      553        39      42      43      46        49      53      54      58        42      48      55      53        115      123      120      126        853      881      905      952        681      691      706      722        77      92      106      113        30      32      32      31        64      66      61      87        728      742      731      764        290      306      307      316        333      322      309      331        105      113      115      117        1,514      1,530      1,551      1,562        153      199      258      264 | 3,851      3,957      3,994      4,115      4,242        2,337      2,427      2,442      2,553      2,628        756      804      807      837      872        511      539      534      553      573        39      42      43      46      50        49      53      54      58      66        42      48      55      53      52        115      123      120      126      131        853      881      905      952      982        681      691      706      722      740        77      92      106      113      119        30      32      32      31      33        64      66      61      87      90        728      742      731      764      774        290      306      307      316      335        333      322      309      331      319        105      113      115< | 3,851      3,957      3,994      4,115      4,242      4,439        2,337      2,427      2,442      2,553      2,628      2,727        756      804      807      837      872      911        511      539      534      553      573      598        39      42      43      46      50      54        49      53      54      58      66      78        42      48      55      53      52      52        115      123      120      126      131      129        853      881      905      952      982      1,019        681      691      706      722      740      779        77      92      106      113      119      120        30      32      32      31      33      36        64      66      61      87      90      85        728      742      731      764      774      797 <td< td=""><td>3,851      3,957      3,994      4,115      4,242      4,439      4,506        2,337      2,427      2,442      2,553      2,628      2,727      2,764        756      804      807      837      872      911      932        511      539      534      553      573      598      607        39      42      43      46      50      54      56        49      53      54      58      66      78      82        42      48      55      53      52      52      54        115      123      120      126      131      129      132        853      881      905      952      982      1,019      1,047        681      691      706      722      740      779      803        77      92      106      113      119      120      115        30      32      32      31      33      36      37        64      66</td><td>3,851      3,957      3,994      4,115      4,242      4,439      4,506      4,587        2,337      2,427      2,442      2,553      2,628      2,727      2,764      2,859        756      804      807      837      872      911      932      954        511      539      534      553      573      598      607      623        39      42      43      46      50      54      56      63        49      53      54      58      66      78      82      87        42      48      55      53      52      52      54      54        115      123      120      126      131      129      132      127        853      881      905      952      982      1,019      1,047      1,104        681      691      706      722      740      779      803      847        77      92      106      113      119      120      115</td><td>3,851    3,957    3,994    4,115    4,242    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2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149      511    539    534    553    573    598    607    623    643    664    689    708    721      39    42    43    46    50    54    56    63    73    80    86    95    108      49    53    54    58    66    78    82    87    86    86    82    80    74      42    48    55    53    52    52    54    54    56    54    60    65    86      115    123    120    126    131    129    132    <t< td=""><td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982    5,026    5,133    5,202    9,7%      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347    12.8%      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149    15.8%      511    539    534    553    573    598    607    623    643    664    689    708    721    12.1%      39    42    43    46    50    54    56    63    73    80    86    95    108    47.6%      449    53    54    58    66    78    82    87    86    86    82    80    74    14.0%      42    48    55    53    52    52    54    56    54    60    65    86    53.7%      11</td></t<></td></t<></td></td></td<> | 3,851      3,957      3,994      4,115      4,242      4,439      4,506        2,337      2,427      2,442      2,553      2,628      2,727      2,764        756      804      807      837      872      911      932        511      539      534      553      573      598      607        39      42      43      46      50      54      56        49      53      54      58      66      78      82        42      48      55      53      52      52      54        115      123      120      126      131      129      132        853      881      905      952      982      1,019      1,047        681      691      706      722      740      779      803        77      92      106      113      119      120      115        30      32      32      31      33      36      37        64      66 | 3,851      3,957      3,994      4,115      4,242      4,439      4,506      4,587        2,337      2,427      2,442      2,553      2,628      2,727      2,764      2,859        756      804      807      837      872      911      932      954        511      539      534      553      573      598      607      623        39      42      43      46      50      54      56      63        49      53      54      58      66      78      82      87        42      48      55      53      52      52      54      54        115      123      120      126      131      129      132      127        853      881      905      952      982      1,019      1,047      1,104        681      691      706      722      740      779      803      847        77      92      106      113      119      120      115 | 3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968      756    804    807    837    872    911    932    954    993      511    539    534    553    573    598    607    623    643      39    42    43    46    50    54    56    63    73      49    53    54    58    66    78    82    87    86      42    48    55    53    52    52    54    54    56      115    123    120    126    131    129    132    127    133      853    881    905    952    982    1,019    1,047    1,104    1,144      681    691    706    722    740    779    803    847    868      77    92    106    113    119    120 </td <td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099      756    804    807    837    872    911    932    954    993    1,047      511    539    534    553    573    598    607    623    643    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2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149      511    539    534    553    573    598    607    623    643    664    689    708    721      39    42    43    46    50    54    56    63    73    80    86    95    108      49    53    54    58    66    78    82    87    86    86    82    80    74      42    48    55    53    52    52    54    54    56    54    60    65    86      115    123    120    126    131    129    132    <t< td=""><td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982    5,026    5,133    5,202    9,7%      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347    12.8%      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149    15.8%      511    539    534    553    573    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1,104    1,144    1,211      681    691    706    722    740    779 <t< td=""><td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982    5,026      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133      756    804    807    837    872    911    932    954    993    1,047    1,061      511    539    534    553    573    598    607    623    643    664    689      39    42    43    46    50    54    56    63    73    80    86      49    53    54    58    66    78    82    87    86    86    82      42    48    55    53    52    52    54    54    56    54    60      115    123    120    126    131    129    132    127    133    164    144      853    881    905    952    982    1,019    1,047    1,104    1,144    &lt;</td><td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982    5,026    5,133      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100      511    539    534    553    573    598    607    623    643    664    689    708      39    42    43    46    50    54    56    63    73    80    86    95      49    53    54    58    66    78    82    87    86    86    82    80      42    48    55    53    52    52    54    54    56    54    60    65      115    123    120    126    131    129    132    127    133    164    144    152      853    88</td><td>3,851    3,957    3,994    4,115    4,242    4,439    4,506    4,587    4,744    4,982    5,026    5,133    5,202      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149      511    539    534    553    573    598    607    623    643    664    689    708    721      39    42    43    46    50    54 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   4,587    4,744    4,982    5,026    5,133    5,202    9,7%      2,337    2,427    2,442    2,553    2,628    2,727    2,764    2,859    2,968    3,099    3,133    3,251    3,347    12.8%      756    804    807    837    872    911    932    954    993    1,047    1,061    1,100    1,149    15.8%      511    539    534    553    573    598    607    623    643    664    689    708    721    12.1%      39    42    43    46    50    54    56    63    73    80    86    95    108    47.6%      449    53    54    58    66    78    82    87    86    86    82    80    74    14.0%      42    48    55    53    52    52    54    56    54    60    65    86    53.7%      11 |

#### Exhibit 4: Loan-mix

| (%)                                | Q3'22  | Q4'22  | Q1'23  | Q2'23  | Q3'23  | Q4'23  | Q1'24  | Q2'24  | Q3'24  | Q4'24  | Q1'25  | Q2'25  | Q3'25  |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Domestic Gross advances            | 96.2%  | 95.2%  | 93.9%  | 94.0%  | 93.9%  | 93.7%  | 94.0%  | 93.2%  | 93.0%  | 93.3%  | 93.2%  | 93.2%  | 93.0%  |
| RAM Credit                         | 58.4%  | 58.4%  | 57.4%  | 58.3%  | 58.2%  | 57.6%  | 57.7%  | 58.1%  | 58.2%  | 58.1%  | 58.1%  | 59.0%  | 59.9%  |
| Retail                             | 18.9%  | 19.4%  | 19.0%  | 19.1%  | 19.3%  | 19.2%  | 19.4%  | 19.4%  | 19.5%  | 19.6%  | 19.7%  | 20.0%  | 20.5%  |
| Home Loan (Inc. Mortgage<br>loans) | 12.8%  | 13.0%  | 12.6%  | 12.6%  | 12.7%  | 12.6%  | 12.7%  | 12.7%  | 12.6%  | 12.4%  | 12.8%  | 12.9%  | 12.9%  |
| Auto Loan                          | 1.0%   | 1.0%   | 1.0%   | 1.1%   | 1.1%   | 1.1%   | 1.2%   | 1.3%   | 1.4%   | 1.5%   | 1.6%   | 1.7%   | 1.9%   |
| Personal Loan                      | 1.2%   | 1.3%   | 1.3%   | 1.3%   | 1.5%   | 1.6%   | 1.7%   | 1.8%   | 1.7%   | 1.6%   | 1.5%   | 1.4%   | 1.3%   |
| Jewel Loan Non Priority            | 1.1%   | 1.2%   | 1.3%   | 1.2%   | 1.1%   | 1.1%   | 1.1%   | 1.1%   | 1.1%   | 1.0%   | 1.1%   | 1.2%   | 1.5%   |
| Other Retail Loan                  | 2.9%   | 3.0%   | 2.8%   | 2.9%   | 2.9%   | 2.7%   | 2.8%   | 2.6%   | 2.6%   | 3.1%   | 2.7%   | 2.8%   | 2.8%   |
| Agriculture & Allied               | 21.3%  | 21.2%  | 21.3%  | 21.7%  | 21.7%  | 21.5%  | 21.8%  | 22.4%  | 22.4%  | 22.7%  | 23.0%  | 23.3%  | 23.2%  |
| Crop Loans                         | 17.0%  | 16.6%  | 16.6%  | 16.5%  | 16.4%  | 16.4%  | 16.8%  | 17.2%  | 17.0%  | 17.3%  | 17.5%  | 17.8%  | 17.5%  |
| Investment Credit                  | 1.9%   | 2.2%   | 2.5%   | 2.6%   | 2.6%   | 2.5%   | 2.4%   | 2.5%   | 2.5%   | 2.5%   | 2.4%   | 2.4%   | 2.4%   |
| Agri allied                        | 0.8%   | 0.8%   | 0.8%   | 0.7%   | 0.7%   | 0.8%   | 0.8%   | 0.9%   | 1.0%   | 1.1%   | 1.1%   | 1.2%   | 1.3%   |
| Infrastructure & Ancillary         | 1.6%   | 1.6%   | 1.4%   | 2.0%   | 2.0%   | 1.8%   | 1.9%   | 1.8%   | 1.9%   | 1.8%   | 2.0%   | 1.9%   | 2.0%   |
| MSME                               | 18.2%  | 17.8%  | 17.2%  | 17.4%  | 17.1%  | 16.8%  | 16.4%  | 16.3%  | 16.3%  | 15.8%  | 15.5%  | 15.8%  | 16.1%  |
| Micro                              | 7.2%   | 7.4%   | 7.2%   | 7.2%   | 7.4%   | 9.1%   | 9.1%   | 7.3%   | 9.7%   | 8.9%   | 9.2%   | 9.3%   | 9.4%   |
| Small                              | 8.3%   | 7.7%   | 7.3%   | 7.5%   | 7.1%   | 5.5%   | 5.1%   | 6.7%   | 4.6%   | 4.9%   | 4.4%   | 4.5%   | 4.7%   |
| Medium                             | 2.6%   | 2.7%   | 2.7%   | 2.7%   | 2.6%   | 2.2%   | 2.2%   | 2.3%   | 2.0%   | 2.0%   | 1.9%   | 2.0%   | 2.0%   |
| Corporate & others                 | 37.8%  | 36.8%  | 36.5%  | 35.7%  | 35.7%  | 36.2%  | 36.3%  | 35.1%  | 34.8%  | 35.3%  | 35.1%  | 34.2%  | 33.2%  |
| Overseas advances                  | 3.8%   | 4.8%   | 6.1%   | 6.0%   | 6.1%   | 6.3%   | 6.0%   | 6.8%   | 7.0%   | 6.7%   | 6.8%   | 6.8%   | 7.0%   |
| Global Gross Advances              | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

Source: Company, Axis Capital

# Exhibit 5: External rating-wise advances

| External Rating*                 | Q4'22 | Q1'23 | Q2'23 | Q3'23 | Q4'23 | Q1'24 | Q2'24 | Q3'24 | Q4'24 | Q1'25 | Q2'25 | Q3'25 |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rated Exposure                   |       |       |       |       |       |       |       |       |       |       |       |       |
| AAA                              | 13%   | 12%   | 13%   | 14%   | 15%   | 17%   | 15%   | 14%   | 15%   | 15%   | 15%   | 15%   |
| AA                               | 23%   | 23%   | 24%   | 25%   | 24%   | 25%   | 25%   | 26%   | 26%   | 27%   | 28%   | 29%   |
| A                                | 21%   | 22%   | 21%   | 21%   | 23%   | 22%   | 23%   | 23%   | 23%   | 24%   | 23%   | 22%   |
| BBB                              | 14%   | 14%   | 15%   | 15%   | 13%   | 12%   | 12%   | 12%   | 11%   | 12%   | 12%   | 11%   |
| Total BBB and above              | 71%   | 72%   | 73%   | 75%   | 75%   | 74%   | 75%   | 75%   | 76%   | 78%   | 77%   | 77%   |
| BB and below                     | 12%   | 10%   | 11%   | 10%   | 9%    | 9%    | 8%    | 9%    | 9%    | 8%    | 9%    | 9%    |
| Of which,                        |       |       |       |       |       |       |       |       |       |       |       |       |
| PSU accounts (More than Rs 1 bn) | 4%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 1%    | 1%    | 1%    |
| Corporates (More than Rs 1 bn)   | 4%    | 4%    | 4%    | 4%    | 3%    | 3%    | 3%    | 4%    | 4%    | 3%    | 4%    | 4%    |
| Others (Less than Rs 1bn)        | 5%    | 4%    | 4%    | 4%    | 4%    | 4%    | 3%    | 3%    | 3%    | 3%    | 3%    | 3%    |
| Total Rated Exposure (A)         | 83%   | 82%   | 84%   | 85%   | 84%   | 83%   | 83%   | 84%   | 84%   | 86%   | 85%   | 85%   |
| Unrated Exposure                 |       |       |       |       |       |       |       |       |       |       |       |       |
| PSU with Govt Guarantee          | 11%   | 10%   | 10%   | 9%    | 9%    | 11%   | 10%   | 10%   | 10%   | 10%   | 9%    | 10%   |
| PSU without Govt Guarantee       | 4%    | 5%    | 3%    | 3%    | 4%    | 4%    | 3%    | 3%    | 4%    | 2%    | 2%    | 2%    |
| Others                           | 2%    | 2%    | 3%    | 3%    | 3%    | 3%    | 3%    | 3%    | 2%    | 2%    | 3%    | 3%    |
| Total Unrated Exposure (B)       | 17%   | 18%   | 16%   | 15%   | 16%   | 17%   | 17%   | 16%   | 16%   | 14%   | 14%   | 15%   |
| Total (A+B)                      | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  |

Source: Company, Axis Capital; Note: \*For more than Rs 100 mn, for CRE/MSME > Rs250 mn.

# Exhibit 6: Sector-wise deployment of domestic advances

| (Rs bn)                               | Q4'22 | Q1'23 | Q2'23 | Q3'23 | Q4'23 | Q1'24 | Q2'24 | Q3'24 | Q4'24 | Q1'25 | Q2'25 | Q3'25 | YoY  | QoQ  |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|
| Infrastructure                        | 585   | 582   | 570   | 558   | 549   | 559   | 560   | 587   | 613   | 579   | 585   | 560   | -5%  | -4%  |
| of which                              |       |       |       |       |       |       |       |       |       |       |       |       |      |      |
| Power                                 | 185   | 186   | 186   | 192   | 203   | 196   | 196   | 211   | 220   | 206   | 224   | 208   | -1%  | -7%  |
| Port and Road Project                 | 90    | 90    | 91    | 91    | 85    | 88    | 91    | 85    | 87    | 91    | 97    | 103   | 21%  | 6%   |
| Other infrastructure                  | 310   | 307   | 293   | 275   | 261   | 275   | 273   | 291   | 306   | 282   | 263   | 249   | -14% | -5%  |
| Basic Metal                           | 80    | 93    | 93    | 100   | 97    | 96    | 99    | 102   | 99    | 110   | 137   | 138   | 35%  | 0%   |
| Textiles                              | 72    | 70    | 75    | 74    | 76    | 79    | 80    | 82    | 84    | 84    | 84    | 82    | 0%   | -2%  |
| Petroleum and Coal Products           | 81    | 61    | 74    | 61    | 99    | 67    | 67    | 63    | 92    | 74    | 110   | 98    | 57%  | -11% |
| All Engineering                       | 52    | 51    | 54    | 54    | 56    | 58    | 64    | 71    | 72    | 74    | 78    | 69    | -2%  | -12% |
| Food Processing                       | 90    | 89    | 86    | 87    | 92    | 97    | 95    | 103   | 102   | 101   | 95    | 106   | 3%   | 12%  |
| Trade                                 | 228   | 225   | 204   | 215   | 224   | 255   | 239   | 262   | 248   | 247   | 229   | 217   | -17% | -5%  |
| Commercial Real Estate                | 70    | 71    | 89    | 112   | 140   | 161   | 164   | 173   | 180   | 172   | 195   | 171   | -1%  | -13% |
| Home Loans/Auto<br>Loans/Other Retail | 804   | 807   | 837   | 872   | 911   | 932   | 954   | 993   | 1,047 | 1,061 | 1,100 | 1,149 | 16%  | 4%   |
| Agriculture                           | 881   | 905   | 952   | 982   | 1,019 | 1,047 | 1,104 | 1,144 | 1,211 | 1,238 | 1,283 | 1,298 | 13%  | 1%   |
| NBFC                                  | 511   | 536   | 583   | 603   | 664   | 651   | 567   | 540   | 552   | 568   | 590   | 589   | 9%   | 0%   |
| Others (Other<br>Industries/Sectors)  | 502   | 504   | 498   | 524   | 512   | 503   | 595   | 625   | 683   | 716   | 646   | 725   | 16%  | 12%  |
| Total Domestic Advances               | 3,957 | 3,994 | 4,115 | 4,242 | 4,439 | 4,506 | 4,587 | 4,744 | 4,982 | 5,026 | 5,133 | 5,202 | 10%  | 1%   |

Source: Company, Axis Capital

# Exhibit 7: Sector-wise deployment of domestic advances

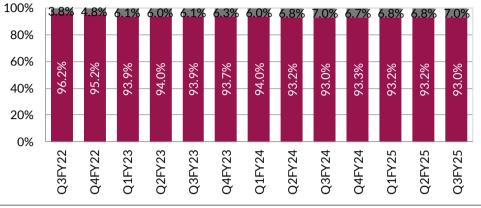
|                                    | Q4'22 | Q1'23 | Q2'23 | Q3'23 | Q4'23 | Q1'24 | Q2'24 | Q3'24 | Q4'24 | Q1'25 | Q2'25 | Q3'25 |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Infrastructure                     | 15%   | 15%   | 14%   | 13%   | 12%   | 12%   | 12%   | 12%   | 12%   | 12%   | 11%   | 11%   |
| of which                           |       |       |       |       |       |       |       |       |       |       |       |       |
| Power                              | 5%    | 5%    | 5%    | 5%    | 5%    | 4%    | 4%    | 4%    | 4%    | 4%    | 4%    | 4%    |
| Port and Road Project              | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    |
| Other infrastructure               | 8%    | 8%    | 7%    | 6%    | 6%    | 6%    | 6%    | 6%    | 6%    | 6%    | 5%    | 5%    |
| Basic Metal                        | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 3%    | 3%    |
| Textiles                           | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    |
| Petroleum and Coal Products        | 2%    | 2%    | 2%    | 1%    | 2%    | 1%    | 1%    | 1%    | 2%    | 1%    | 2%    | 2%    |
| All Engineering                    | 1%    | 1%    | 1%    | 1%    | 1%    | 1%    | 1%    | 1%    | 1%    | 1%    | 2%    | 1%    |
| Food Processing                    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    | 2%    |
| Trade                              | 6%    | 6%    | 5%    | 5%    | 5%    | 6%    | 5%    | 6%    | 5%    | 5%    | 4%    | 4%    |
| Commercial Real Estate             | 2%    | 2%    | 2%    | 3%    | 3%    | 4%    | 4%    | 4%    | 4%    | 3%    | 4%    | 3%    |
| Home Loans/Auto Loans/Other Retail | 20%   | 20%   | 20%   | 21%   | 21%   | 21%   | 21%   | 21%   | 21%   | 21%   | 21%   | 22%   |
| Agriculture                        | 22%   | 23%   | 23%   | 23%   | 23%   | 23%   | 24%   | 24%   | 24%   | 25%   | 25%   | 25%   |
| NBFC                               | 13%   | 13%   | 14%   | 14%   | 15%   | 14%   | 12%   | 11%   | 11%   | 11%   | 11%   | 11%   |
| Others (Other Industries/Sectors)  | 13%   | 13%   | 12%   | 12%   | 12%   | 11%   | 13%   | 13%   | 14%   | 14%   | 13%   | 14%   |
| Total Domestic Advances            | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  |

Source: Company, Axis Capital

# Exhibit 8: Trends in loan-mix

| -    | Retail | ■Ag    | ricultu | ire    | SME    | Co     | rporat | e & otl | ners   | Inte   | rnatio | nal Loa | ns     |
|------|--------|--------|---------|--------|--------|--------|--------|---------|--------|--------|--------|---------|--------|
| 100% | 4%     | 5%     | 6%      | 6%     | 6%     | 6%     | 6%     | 7%      | 7%     | 7%     | 7%     | 7%      | 7%     |
| 80%  | 38%    | 37%    | 36%     | 36%    | 36%    | 36%    | 36%    | 35%     | 35%    | 35%    | 35%    | 34%     | 33%    |
| 60%  |        |        |         |        |        |        |        |         |        |        |        |         |        |
| 40%  | 18%    | 18%    | 17%     | 17%    | 17%    | 17%    | 16%    | 16%     | 16%    | 16%    | 15%    | 16%     | 16%    |
|      | 21%    | 21%    | 21%     | 22%    | 22%    | 22%    | 22%    | 22%     | 22%    | 23%    | 23%    | 23%     | 23%    |
| 20%  | 19%    | 19%    | 19%     | 19%    | 19%    | 19%    | 19%    | 19%     | 19%    | 20%    | 20%    | 20%     | 21%    |
| 0%   |        |        |         |        |        |        |        |         |        |        |        |         |        |
|      | Y 22   | Y 22   | Y 23    | Y 23   | Y 23   | Y 23   | Y24    | Y24     | Y24    | Y24    | Y 25   | Y 25    | Y 25   |
|      | Q3FY22 | Q4FY22 | Q1FY23  | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24  | Q3FY24 | Q4FY24 | Q1FY2: | Q2FY2!  | Q3FY25 |
|      |        |        |         |        |        |        |        |         |        |        |        |         |        |



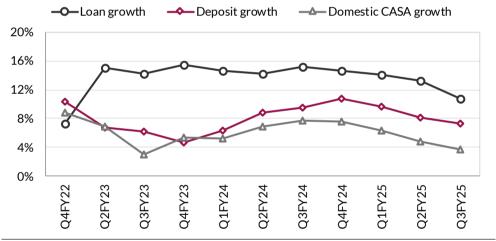


# Exhibit 9: Trends in domestic and international loan-mix

Domestic loans International loans

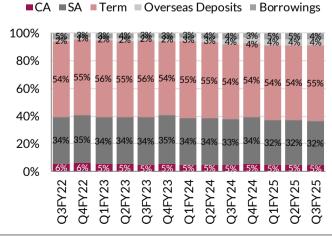
Source: Company, Axis Capital

### Exhibit 10: Trends in loans, deposits, and CASA growth



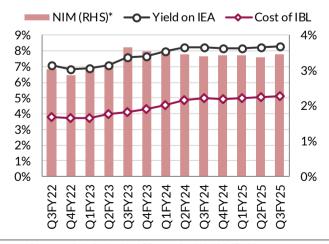
Source: Company, Axis Capital

#### Exhibit 11: Liability-mix



Source: Company, Axis Capital

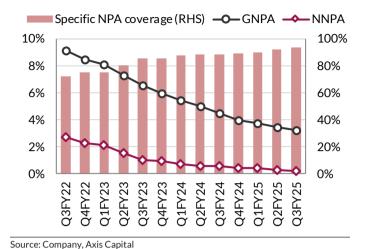
#### Exhibit 12: NIM was up 6 bps QoQ to 3.45%

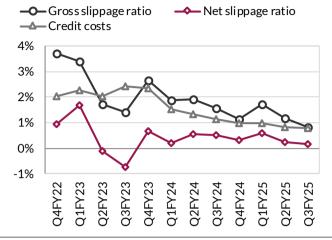


Source: Company, Axis Capita; Note\* Domestic NIM till Q1FY23.



#### Exhibit 13: Reduction in GNPA, coverage ratio higher





Source: Company, Axis Capital

Exhibit 14: Slippage and credit cost

# Exhibit 15: Asset quality

| (Rs bn)                                    | Q3FY22 | Q4FY22 | Q1FY23 | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24 | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Gross NPA                                  | 9.13%  | 8.47%  | 8.13%  | 7.30%  | 6.53%  | 5.95%  | 5.47%  | 4.97%  | 4.47%  | 3.95%  | 3.77%  | 3.48%  | 3.26%  |
| Net NPA                                    | 2.72%  | 2.27%  | 2.12%  | 1.50%  | 1.00%  | 0.90%  | 0.70%  | 0.60%  | 0.53%  | 0.43%  | 0.39%  | 0.27%  | 0.21%  |
| Specific NPA<br>coverage                   | 72.2%  | 74.9%  | 75.5%  | 80.7%  | 85.5%  | 85.7%  | 87.8%  | 88.5%  | 88.7%  | 89.5%  | 90.0%  | 92.5%  | 93.8%  |
| Gross Slippage Ratio                       | 3.1%   | 3.7%   | 3.4%   | 1.7%   | 1.4%   | 2.6%   | 1.9%   | 1.9%   | 1.6%   | 1.1%   | 1.7%   | 1.2%   | 0.8%   |
| Recovery & Upgrade<br>Ratio                | 19.3%  | 23.2%  | 15.2%  | 17.6%  | 23.4%  | 22.0%  | 20.9%  | 18.7%  | 16.4%  | 14.2%  | 20.6%  | 18.8%  | 15.5%  |
| Net Slippage Ratio                         | 0.8%   | 0.9%   | 1.7%   | -0.1%  | -0.8%  | 0.7%   | 0.2%   | 0.6%   | 0.5%   | 0.3%   | 0.6%   | 0.3%   | 0.2%   |
| Write-off Ratio                            | 10.4%  | 20.2%  | 20.8%  | 26.6%  | 21.0%  | 22.2%  | 26.8%  | 30.6%  | 32.0%  | 32.4%  | 23.5%  | 25.2%  | 21.4%  |
| Credit costs (Total<br>prov. / Avg. Loans) | 2.7%   | 2.0%   | 2.3%   | 2.0%   | 2.4%   | 2.3%   | 1.5%   | 1.3%   | 1.1%   | 1.0%   | 1.0%   | 0.8%   | 0.8%   |
| Gross Slippages                            | 28.1   | 33.7   | 30.9   | 15.4   | 13.1   | 25.7   | 18.5   | 19.8   | 16.7   | 12.7   | 19.6   | 13.8   | 10.2   |
| Upgrades &<br>Recoveries                   | 20.5   | 25.1   | 15.8   | 16.5   | 20.2   | 19.0   | 16.7   | 14.2   | 11.4   | 9.0    | 12.9   | 10.9   | 8.2    |
| Net slippages before<br>write offs         | 7.5    | 8.6    | 15.1   | -1.1   | -7.1   | 6.7    | 1.9    | 5.7    | 5.2    | 3.7    | 6.7    | 3.0    | 1.9    |
| Write offs                                 | 11.0   | 21.8   | 21.5   | 25.0   | 18.2   | 19.2   | 21.4   | 23.1   | 22.3   | 20.5   | 14.7   | 14.5   | 11.3   |
| Gross NPA - Closing                        | 365.4  | 352.1  | 345.7  | 319.6  | 294.3  | 281.8  | 262.3  | 244.9  | 227.9  | 211.1  | 203.0  | 191.5  | 182.1  |
| Provisions                                 | 263.8  | 263.7  | 261.0  | 257.8  | 251.6  | 241.4  | 230.3  | 216.6  | 202.1  | 188.8  | 182.8  | 177.0  | 170.8  |
| Net NPA                                    | 101.5  | 88.5   | 84.7   | 61.7   | 42.7   | 40.4   | 32.0   | 28.3   | 25.8   | 22.2   | 20.3   | 14.5   | 11.3   |

Source: Company, Axis Capital

#### **Exhibit 16: Segment-wise slippages**

| (Rs mn)     | Q3FY22 | Q4FY22 | Q1FY23 | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24 | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| RAM         | 17,770 | 23,250 | 21,080 | 15,300 | 11,670 | 25,520 | 15,270 | 14,060 | 12,960 | 12,780 | 19,280 | 11,190 | 9,960  |
| Retail      | 6,010  | 4,770  | 5,270  | 1,460  | 2,940  | 5,010  | 4,330  | 2,350  | 2,930  | 1,260  | 4,220  | 1,300  | 1,400  |
| Agriculture | 2,800  | 4,170  | 2,640  | 9,830  | 1,970  | 7,080  | 3,190  | 7,200  | 5,920  | 5,080  | 5,970  | 6,810  | 5,270  |
| MSME        | 8,960  | 14,310 | 13,170 | 4,010  | 6,760  | 13,430 | 7,750  | 4,510  | 4,110  | 6,440  | 9,090  | 3,080  | 3,290  |
| Corporate   | 9,550  | 9,730  | 7,770  | (590)  | 250    | 140    | 2,270  | 5,700  | 1,330  | (400)  | 0      | 2,380  | 80     |
| Total       | 27,320 | 32,980 | 28,850 | 14,710 | 11,920 | 25,660 | 17,530 | 19,760 | 14,290 | 12,380 | 19,280 | 13,570 | 10,040 |



#### Exhibit 17: Sector-wise GNPA

|                      | Q3FY22 | Q4FY22 | Q1FY23 | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24 | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Retail               | 4.6%   | 4.4%   | 4.6%   | 4.3%   | 3.7%   | 3.5%   | 3.3%   | 2.8%   | 2.3%   | 2.0%   | 2.1%   | 1.8%   | 1.5%   |
| Home Loan            | 3.1%   | 3.0%   | 3.2%   | 3.1%   | 2.7%   | 2.9%   | 2.9%   | 2.7%   | 2.0%   | 1.7%   | 1.7%   | 1.6%   | 1.3%   |
| Education Loan       | 25.6%  | 26.2%  | 26.8%  | 24.9%  | 20.5%  | 19.9%  | 19.9%  | 13.4%  | 13.5%  | 12.9%  | 13.0%  | 12.0%  | 8.9%   |
| Vehicle Loan         | 5.8%   | 5.7%   | 6.0%   | 5.4%   | 4.9%   | 4.5%   | 2.8%   | 2.5%   | 1.7%   | 1.5%   | 1.5%   | 1.4%   | 1.0%   |
| Agriculture          | 10.7%  | 10.1%  | 9.7%   | 9.7%   | 9.0%   | 8.8%   | 8.4%   | 8.2%   | 8.0%   | 7.0%   | 7.1%   | 6.8%   | 6.6%   |
| MSME                 | 13.9%  | 14.4%  | 15.2%  | 14.3%  | 13.5%  | 13.5%  | 13.6%  | 12.1%  | 10.8%  | 10.2%  | 9.7%   | 8.8%   | 8.1%   |
| Corporate & Overseas | 8.3%   | 7.0%   | 6.1%   | 4.5%   | 3.7%   | 2.7%   | 1.8%   | 1.5%   | 1.1%   | 0.9%   | 0.6%   | 0.4%   | 0.3%   |
| Total                | 9.1%   | 8.5%   | 8.1%   | 7.3%   | 6.5%   | 6.0%   | 5.5%   | 5.0%   | 4.5%   | 4.0%   | 3.8%   | 3.5%   | 3.3%   |
| Priority             | 14.4%  | 14.2%  | 13.3%  | 19.6%  | 15.3%  | 13.5%  | 12.4%  | 11.9%  | 10.7%  | 9.7%   | 8.9%   | 8.2%   | 8.1%   |

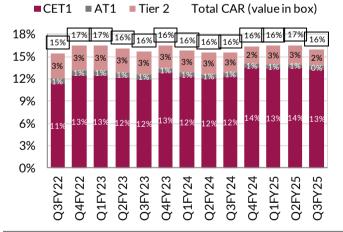
Source: Company, Axis Capital

#### Exhibit 18: Trends in SMA^

|   | Q1FY23 | Q2FY23 | Q3FY23 | Q4FY23 | Q1FY24 | Q2FY24 | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| SMA: Outstanding (%)                      |        |        |        |        |        |        |        |        |        |        |        |
| SMA 1                                     | 0.40%  | 0.28%  | 0.40%  | 0.40%  | 0.45%  | 0.39%  | 0.36%  | 0.38%  | 0.26%  | 0.28%  | 0.48%  |
| SMA 2                                     | 0.21%  | 0.22%  | 0.37%  | 0.14%  | 0.25%  | 0.25%  | 0.20%  | 0.10%  | 0.21%  | 0.62%  | 0.89%  |
| Total                                     | 0.61%  | 0.50%  | 0.77%  | 0.54%  | 0.70%  | 0.64%  | 0.56%  | 0.48%  | 0.47%  | 0.90%  | 1.37%  |
| SMA: % to respective sector std. advances |        |        |        |        |        |        |        |        |        |        |        |
| Retail                                    | 0.13%  | 0.12%  | 0.28%  | 0.19%  | 0.33%  | 0.27%  | 0.26%  | 0.20%  | 0.18%  | 0.22%  | 0.22%  |
| Agriculture                               | 0.41%  | 0.30%  | 0.50%  | 0.33%  | 0.46%  | 0.32%  | 0.36%  | 0.27%  | 0.31%  | 0.29%  | 0.33%  |
| MSME                                      | 2.78%  | 2.42%  | 3.31%  | 2.70%  | 3.28%  | 2.90%  | 2.49%  | 2.11%  | 2.04%  | 2.04%  | 2.33%  |
| Corporate & Others                        | 0.13%  | 0.05%  | 0.19%  | 0.04%  | 0.10%  | 0.19%  | 0.12%  | 0.15%  | 0.16%  | 1.14%  | 2.11%  |
| TOTAL                                     | 0.61%  | 0.50%  | 0.77%  | 0.54%  | 0.70%  | 0.64%  | 0.56%  | 0.48%  | 0.47%  | 0.90%  | 1.37%  |

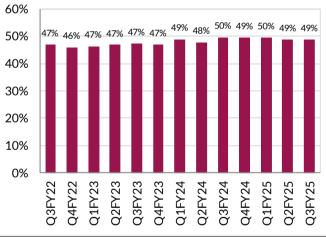
Source: Company, Axis Capital; Note: ^Rs 50mn and above.

#### Exhibit 19: Capital adequacy remains healthy, CET 1 at ~13.3%



Source: Company, Axis Capital

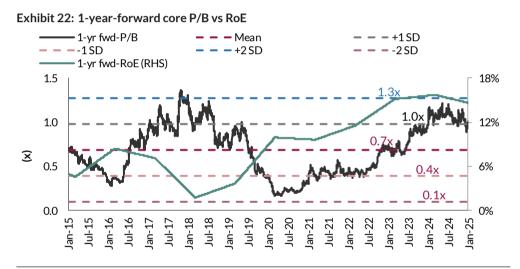
Exhibit 20: RWA density





#### Exhibit 21: Du-Pont analysis (% of average assets)

|                                       | FY15  | FY16  | FY17  | FY18  | FY19  | FY20  | FY21  | FY22  | FY23  | FY24  | FY25E | FY26E | FY27E |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net Interest Income                   | 2.3%  | 2.2%  | 2.4%  | 2.7%  | 2.6%  | 2.6%  | 3.4%  | 2.6%  | 2.9%  | 3.1%  | 3.1%  | 3.0%  | 3.0%  |
| Interest Income                       | 8.3%  | 8.2%  | 7.6%  | 7.3%  | 7.2%  | 7.3%  | 8.4%  | 6.0%  | 6.5%  | 7.4%  | 7.6%  | 7.6%  | 7.5%  |
| Interest Expense                      | 6.0%  | 6.0%  | 5.2%  | 4.6%  | 4.6%  | 4.7%  | 5.0%  | 3.4%  | 3.6%  | 4.3%  | 4.5%  | 4.5%  | 4.5%  |
| Non-Interest Income                   | 0.7%  | 0.9%  | 1.0%  | 1.0%  | 0.7%  | 1.1%  | 1.2%  | 1.1%  | 1.0%  | 1.0%  | 1.0%  | 1.0%  | 1.0%  |
| Fee Income                            | 0.1%  | 0.1%  | 0.1%  | 0.1%  | 0.1%  | 0.1%  | 0.5%  | 0.4%  | 0.4%  | 0.4%  | 0.4%  | 0.5%  | 0.5%  |
| Profit on sale of investments         | 0.1%  | 0.2%  | 0.4%  | 0.3%  | 0.1%  | 0.3%  | 0.4%  | 0.2%  | 0.0%  | 0.2%  | 0.1%  | 0.1%  | 0.1%  |
| Other Non-Interest Income             | 0.5%  | 0.6%  | 0.5%  | 0.6%  | 0.5%  | 0.7%  | 0.3%  | 0.5%  | 0.6%  | 0.4%  | 0.5%  | 0.4%  | 0.4%  |
| Total Operating Income                | 3.1%  | 3.1%  | 3.5%  | 3.7%  | 3.3%  | 3.7%  | 4.6%  | 3.7%  | 4.0%  | 4.1%  | 4.1%  | 4.0%  | 4.0%  |
| Total Operating Expenses              | 1.5%  | 1.6%  | 1.6%  | 1.6%  | 1.5%  | 1.5%  | 2.2%  | 1.7%  | 1.8%  | 1.9%  | 1.9%  | 1.8%  | 1.7%  |
| Employee Expenses                     | 0.9%  | 1.0%  | 0.9%  | 0.9%  | 0.8%  | 0.8%  | 1.4%  | 1.0%  | 1.1%  | 1.2%  | 1.2%  | 1.1%  | 1.1%  |
| Other Expenses                        | 0.6%  | 0.6%  | 0.6%  | 0.7%  | 0.7%  | 0.7%  | 0.9%  | 0.7%  | 0.7%  | 0.7%  | 0.7%  | 0.7%  | 0.7%  |
| Pre-Provision Operating Profit (PPOP) | 1.6%  | 1.5%  | 1.9%  | 2.1%  | 1.8%  | 2.2%  | 2.4%  | 2.0%  | 2.2%  | 2.2%  | 2.3%  | 2.2%  | 2.2%  |
| Provisions                            | 0.8%  | 1.0%  | 1.1%  | 1.7%  | 1.7%  | 1.7%  | 1.7%  | 1.5%  | 1.4%  | 0.8%  | 0.6%  | 0.6%  | 0.7%  |
| Profit Before Tax (PBT)               | 0.8%  | 0.5%  | 0.8%  | 0.5%  | 0.1%  | 0.5%  | 0.6%  | 0.5%  | 0.9%  | 1.5%  | 1.7%  | 1.6%  | 1.5%  |
| Tax                                   | 0.2%  | 0.1%  | 0.2%  | -0.1% | 0.0%  | 0.2%  | 0.0%  | -0.1% | 0.1%  | 0.4%  | 0.4%  | 0.4%  | 0.4%  |
| RoA                                   | 0.5%  | 0.4%  | 0.7%  | 0.5%  | 0.1%  | 0.3%  | 0.6%  | 0.6%  | 0.8%  | 1.1%  | 1.3%  | 1.2%  | 1.2%  |
| Leverage                              | 13.1x | 12.6x | 12.6x | 13.2x | 14.1x | 14.2x | 15.4x | 15.8x | 15.1x | 14.1x | 13.1x | 12.5x | 12.3x |
| RoE                                   | 6.9%  | 4.5%  | 8.4%  | 7.1%  | 1.7%  | 3.6%  | 9.9%  | 9.6%  | 11.5% | 15.2% | 17.0% | 15.3% | 14.3% |
| RORWA                                 | 0.9%  | 0.6%  | 1.1%  | 0.9%  | 0.2%  | 0.5%  | 1.3%  | 1.3%  | 1.6%  | 2.2%  | 2.6%  | 2.4%  | 2.3%  |



Source: Bloomberg, Company, Axis Capital

# Financial summary (Standalone)

AXIS CAPITAL

# Profit & Loss (Rs bn)

| Y/E March                  | FY23  | FY24  | FY25E | FY26E | FY27E |
|----------------------------|-------|-------|-------|-------|-------|
| Interest earned            | 449   | 556   | 625   | 678   | 750   |
| Interest expended          | (247) | (323) | (371) | (407) | (452) |
| Net interest income        | 202   | 233   | 254   | 272   | 298   |
| Non interest income        | 71    | 79    | 85    | 90    | 96    |
| o/w Fee income             | 30    | 33    | 36    | 42    | 47    |
| Net income                 | 274   | 311   | 339   | 362   | 394   |
| Operating expenses         | (121) | (143) | (152) | (162) | (173) |
| Staff expenses             | (75)  | (93)  | (96)  | (101) | (106) |
| Other operating expenses   | (46)  | (50)  | (55)  | (61)  | (67)  |
| Operating profit           | 153   | 168   | 187   | 200   | 220   |
| Provisions & contingencies | (94)  | (59)  | (45)  | (54)  | (67)  |
| o/w NPA provisions         | (65)  | (37)  | (32)  | (48)  | (60)  |
| Pre-tax profit             | 59    | 110   | 142   | 146   | 153   |
| Tax expense                | (6)   | (29)  | (35)  | (36)  | (38)  |
| Profit after tax           | 53    | 81    | 107   | 109   | 115   |
| Adj. PAT                   | 53    | 81    | 107   | 109   | 115   |

# Balance Sheet (Rs bn)

| Y/E March                 | FY23  | FY24  | FY25E | FY26E | FY27E  |
|---------------------------|-------|-------|-------|-------|--------|
| Total assets              | 7,105 | 7,926 | 8,473 | 9,424 | 10,481 |
| Cash & Balances with RBI  | 501   | 421   | 453   | 499   | 549    |
| Investments               | 1,860 | 2,126 | 2,253 | 2,433 | 2,628  |
| Advances                  | 4,493 | 5,149 | 5,613 | 6,316 | 7,112  |
| Fixed assets              | 75    | 75    | 76    | 77    | 79     |
| Other assets              | 176   | 156   | 79    | 99    | 113    |
| Total liabilities         | 7,105 | 7,926 | 8,473 | 9,424 | 10,481 |
| Equity capital            | 12    | 13    | 13    | 13    | 13     |
| Reserves & surplus        | 467   | 570   | 659   | 747   | 839    |
| Networth                  | 480   | 584   | 673   | 760   | 852    |
| Deposits                  | 6,212 | 6,880 | 7,232 | 8,052 | 8,969  |
| o/w CASA deposits         | 2,602 | 2,800 | 2,781 | 3,041 | 3,325  |
| Borrowings                | 221   | 231   | 324   | 340   | 357    |
| Other liabilities & prov. | 193   | 231   | 245   | 273   | 303    |

| Y/E March                        | FY23  | FY24  | FY25E | FY26E | FY27E |
|----------------------------------|-------|-------|-------|-------|-------|
| EPS (Rs)                         | 42.4  | 59.9  | 79.4  | 81.3  | 85.4  |
| BV (Rs)                          | 385.2 | 433.5 | 499.3 | 564.3 | 632.6 |
| Adj. BV (Rs.)                    | 360.8 | 421.1 | 497.3 | 562.2 | 626.5 |
| DPS (Rs.)                        | 8.6   | 12.0  | 15.9  | 16.3  | 17.1  |
| Dividend payout (%)              | 20.3  | 20.0  | 20.0  | 20.0  | 20.0  |
| Yield on Int. Earning Assets     | 7.3   | 8.1   | 8.2   | 8.1   | 8.1   |
| Cost of Int. Bearing Liabilities | 4.0   | 4.8   | 5.1   | 5.1   | 5.1   |
| Spreads                          | 3.3   | 3.2   | 3.1   | 3.0   | 3.0   |
| Net interest margin              | 3.4   | 3.5   | 3.4   | 3.3   | 3.3   |
| Gross NPAs                       | 5.9   | 4.0   | 2.9   | 2.7   | 2.7   |
| Net NPAs                         | 0.9   | 0.4   | 0.1   | 0.1   | 0.2   |
| Provisioning coverage            | 85.7  | 89.5  | 98.0  | 97.9  | 94.5  |
| Credit cost                      | 2.2   | 1.2   | 0.8   | 0.9   | 1.0   |
| Gross Slippages ratio            | 1.8   | 1.5   | 1.1   | 1.3   | 1.5   |
| CET 1                            | 12.9  | 13.5  | 16.2  | 16.1  | 16.0  |
| Tier-I                           | 13.5  | 14.0  | 16.7  | 16.5  | 16.4  |
| CAR                              | 16.5  | 16.4  | 18.7  | 18.4  | 18.1  |
| ROA                              | 0.8   | 1.1   | 1.3   | 1.2   | 1.2   |
| ROE                              | 11.5  | 15.2  | 17.0  | 15.3  | 14.3  |
| Cost to income                   | 44.2  | 45.9  | 44.8  | 44.8  | 44.0  |
| Cost to avg. assets              | 1.8   | 1.9   | 1.9   | 1.8   | 1.7   |
| CASA (Domestic)                  | 42.8  | 42.3  | 40.3  | 39.7  | 39.1  |
| Effective tax rate               | 10.7  | 26.4  | 24.6  | 25.0  | 25.0  |
| GROWTH (%)                       |       |       |       |       |       |
| Net interest income              | 20.9  | 15.1  | 9.1   | 7.0   | 9.7   |
| Operating expenses               | 10.7  | 18.2  | 6.1   | 6.8   | 6.9   |
| Operating profit                 | 20.1  | 10.3  | 11.1  | 6.7   | 10.4  |
| Profit after tax                 | 33.9  | 52.7  | 32.6  | 2.4   | 5.1   |
| Advances                         | 15.4  | 14.6  | 9.0   | 12.5  | 12.6  |
| Deposits                         | 4.6   | 10.8  | 5.1   | 11.3  | 11.4  |
| Total assets                     | 5.8   | 11.6  | 6.9   | 11.2  | 11.2  |
| BVPS                             | 9.8   | 12.5  | 15.2  | 13.0  | 12.1  |

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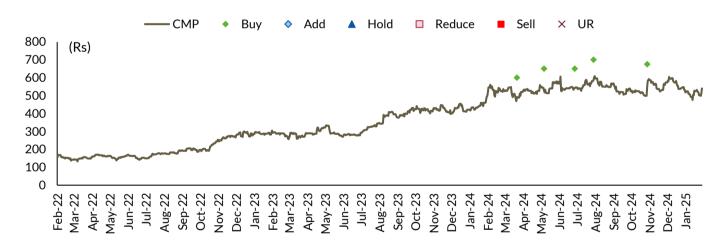
# **Axis Capital Limited**

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|         | DEFINITION OF RATINGS                    |  |  |  |  |  |  |  |  |
|---------|--|--|--|--|--|--|--|--|--|
| Ratings | Expected absolute returns over 12 months |  |  |  |  |  |  |  |  |
| BUY     | More than 15%                            |  |  |  |  |  |  |  |  |
| ADD     | Between 5% to 15%                        |  |  |  |  |  |  |  |  |
| REDUCE  | Between 5% to -10 %                      |  |  |  |  |  |  |  |  |
| SELL    | More than -10%                           |  |  |  |  |  |  |  |  |

# Indian Bank (INBA.NS, INBK IB) Price and Recommendation History



| Date      | Target<br>Price | Reco | Date | Target<br>Price | Reco | Date | Target<br>Price | Reco | Date | Target Rec<br>Price |
|-----------|-----------------|------|------|-----------------|------|------|-----------------|------|------|---------------------|
| 21-Mar-24 | 600             | Buy  |      |                 |      |      |                 |      |      |                     |
| 06-May-24 | 650             | Buy  |      |                 |      |      |                 |      |      |                     |
| 27-Jun-24 | 650             | Buy  |      |                 |      |      |                 |      |      |                     |
| 29-Jul-24 | 700             | Buy  |      |                 |      |      |                 |      |      |                     |
| 28-Oct-24 | 675             | Buy  |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |
|           |                 |      |      |                 |      |      |                 |      |      |                     |

Source: Axis Capital