

Date: 17/05/2024

## Request for Proposal (RFP) for Empanelment of External Academic Institute for Centre of Excellence (CoE) under L&D System Clarifications to the RFP Ref: HRDD/2024-25/001 Date: 04.05.2024

SL No	Page No. as per RFP	Section /Point Clause	Existing Clause in RFP	Query	Whether clause amended in RFP (Yes/No)	Clarification from Bank
1.	22	Section-II Broad Scope Of Work And Key Deliverables	Co-creation of training programmes, research papers and media articles etc.	Could you please elaborate on the co-creation of training programmes, research papers and media articles (such as, preferred research journals, media publishers, no of articles etc.)	No	Based on the need RFQ shall be floated.
2.	22	Section-II Broad Scope Of Work And Key Deliverables	Design of role bases customized certification courses on key banking topics.	Could you enlist the preferred set of certification course on the banking topics.	No	Based on the need RFQ shall be floated.
3.	32	3.1	Should be a Premier Academic Institute of National/ International repute (Preference will be given to those who is amongst the Top 100 Global Management Institute as per Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	Are non-educational institute eligible for this RFP because as per the criteria mentioned, this clause is not applicable to our organization.	No	Refer Page No: 27 Point No. 1.1
4.	32	3.1	Should be a Premier Academic Institute of National/ International	CRISIL 1Academy is a premier research and educational institution focussed on delivering	No	No



			those who is amongst the Top 100 Global Management Institute as per Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	executive training to banks and FI's. Nevertheless, it does not focusses on traditional academic programs like MBA etc. As per - Section 4.9 Technical bid evaluation criteria, Sr. No 3.1, 15 marks are assigned for ranked institutes delivering management education. We will be keen to know whether "The floated RFP is intended to solicit bids exclusively from ranked Management institutions and NOT from renowned professional research, development and training institutions like CRISIL 1Academy."		
5.	32	3.1	Should be a Premier Academic Institute of National/ International repute (Preference will be given to those who is amongst the Top 100 Global Management Institute as per Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	If CRISIL 1Academy is rendered eligible, please inform us that "What will be the marking criteria adopted under technical Bid evaluation criteria Sr. No. 3.1 for non-Management institutions with otherwise exemplary credentials suitable to the requiremens as detailed in the floated RFP.	No	Refer Page No: 32 Point No. 3.1
6.	32	3.1	Should be a Premier Academic Institute of National/ International repute (Preference will be given to those who is amongst the Top 100 Global Management Institute as per	It is important to note that management institutions may not fulfill other terms as detailed in RFP which demands industry expertise, focussed and targetted	No	If the empanelled institute wishes then they can do sub-contracting with the approval



			Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	BFSI training. In that context, "Is their a possibility of CRISIL 1Academy jointly delivering the training assignment with an (Indian Bank) empanelled management institute."		of the Bank. (Refer Page 35 clause 1.6)
7.	32	3.1	Should be a Premier Academic Institute of National/ International repute (Preference will be given to those who is amongst the Top 100 Global Management Institute as per Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	Why should preference be given to top 100 management schools only, as per applicable rankings, i.e. NIRF and/or Global Management rankings? IIBF is an Institute for the Bankers, not for management students per se.	No	Evaluation will be done as per Technical Evaluation criteria as decided by the Bank.
8.	32	3.1	Should be a Premier Academic Institute of National/ International repute (Preference will be given to those who is amongst the Top 100 Global Management Institute as per Financial Times Global MBA Rankings 2023 or top 100 colleges in the NIRF Management Rankings)	Our faculties are all ex-bankers with vast industry experience. However, unlike academicians, they are not required to publish research articles in national/international journals on a regular basis. Will the bank be flexible in evaluating this particular criterion?	No	Evaluation will be done as per Technical Evaluation criteria as decided by the Bank.
9.	27	1.1	The bidder should be a Premier Academic Institute registered in India as per Company Act 1956 /2013 or a partnership firm / a Limited Liability Partnership under the Limited Liability Partnership Act 2008 / a proprietary firm as per Company Act 2013 or Registered	PRAMITH FOUNDATION FOR SCIENCE AND ECONOMIC CHANGE is a leading Non-Government Not for profit Organization, registered as a Sec 8 Company under Company Act 2013, registered from year 2018, working across Education, Skill	No	Yes if meeting other eligibility criteria.



			Trust/Society under Indian Society Act and should be in existence for the last 5 years in India as on date of issuance of RFP.	effectiveness. Given our		
10.	27	1.1	The bidder should be a Premier Academic Institute registered in India as per Company Act 1956 /2013 or a partnership firm / a Limited Liability Partnership under the Limited Liability Partnership Act 2008 / a proprietary firm as per Company Act 2013 or Registered Trust/Society under Indian Society Act and should be in existence for the last 5 years in India as on date of issuance of RFP.	decade of experience in skill development, skill training, CSR, upskilling, and reskilling. Given our understanding of the eligibility criteria, we are uncertain if private limited companies are considered eligible to apply.  Could you kindly confirm whether private limited companies like ours meet the eligibility	No	Yes if meeting other eligibility criteria.



11.	35	1.6	Consortium / sub-contracting: If resources are not available for a particular section of assignment, empanelled institute may engage institute / person of repute with specific qualification and expertise as required for the assignment. Deployment of resources should be a combination of internal and external resources as approved by the Bank.	We presume that consortium is allowed. Please confirm.	No	Yes it is allowed. (Refer Page 35 clause 1.6)
12.	22-26	Section-II	Broad scope of work and key deliverables	What would be the expected numbers to be delivered against each Outcome/ deliverable?  For training delivery, what are the expected numbers to be trained?  What are the training locations?	No	Shall be informed through RFQ.
13.	24	Е	Designing role-based customized joint certification courses	What would be the expected number of eLearning modules to be developed?  What is the duration of each eLearning module?	No	Shall be informed through RFQ.