

General queries - Finalization of Rate contract for UPS with batteries. (Ref. CO:ITD:155/R1:2020-21 dated 07.05.2020)

Amendment/Clarification to the queries raised by bidders:

SI No	RFP Title	RFP Pg. No.	Details Provided in RFP	Query / Changes Requested	Amendment/Clarification
1.	MSE/NSIC relaxation	3	Companies registered as Micro/small units under MSE/NSIC should submit documentary proof for claiming exemption for bid fee and bid security.	Request you to consider the application with exemption of the EMD and Tender Fee against our MSME certificate as, due to the current lockdown we were unable to renew the NSIC certificate for the present year. I have attached the NSIC certificate for your reference of the previous year and also attached the MSME certificate for your consideration	No Change
2.	Eligibility Criteria	7	The Bidder should be a limited company & manufacturer of UPS and should be in existence in India for the last 3 years as on 31.03.2020.	The Bidder should be a limited company & manufacturer or Authorized dealer of UPS and should be in existence in India for the last 3 years as on 31.03.2020.	No Change
3.	Eligibility Criteria	7	The annual turnover should be Rs.50 Crores or above in each of the three financial years (2016-17, 2017-18, 2018-19).	<p>The bidder should have an annual turnover of Rs.250 crores for the last three financial years as on 31.03.2019 (2016-17, 2017-18, 2018-19).</p> <p>Also, as mentioned in the point 'c' of the eligibility criteria in the bid document, request you to consider us to participate in the bid with an annual turnover of over Rs. 30 Crores in the Financial years (2016-17, 2017-18 and 2018-19) and I have attached the NSIC certificate for your reference of the previous year and also attached the MSME certificate for</p>	<p><u>Amended Clause</u></p> <p>The bidder's annual turnover should be average Rs.50 Crores or above in last three financial years 2017-18, 2018-19, 2019-20. However, in any of the above mentioned years the turnover should not be below Rs.30 Crore. Provisional Balance sheet acceptable for 2019-2020.</p>



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				<p>your consideration.</p> <p>We are OEM Supplier of Delta Brand of UPS, Can you Suggest about opinion of eligible criteria if we submit/ Support the our OEM Manufacturer Financial Annual Turn Over 50 Cr. Delta Power Solutions Ltd is Global Business Partner.</p>	
4.	Eligibility Criteria	7	<p>The bidder should have supplied minimum of 450 UPS of own make (3KVA & above) cumulative in last three financial years (2017-18,2018-19,2019-20) to Banks / Financial Institutions / Government Organizations / Leading Corporates in India.</p>	<p>"The bidder should have supplied minimum of 1000 UPS of own make (3KVA & above) cumulative in last three financial years (2017-18,2018-19,2019-20) to Banks / Financial Institutions / Government Organizations / Leading Corporates in India.</p> <p>The bidder should be able to submit performance certificate for totally 1000 Nos. Of C10 Rated 12V tubular batteries to be quoted for the RFP. (Supply of batteries, UPS + Batteries) in the last three financial years 2016-17,2017-18 and 2018-19.</p> <p>The Bidder/OEM should have supplied minimum of 450 UPS of proposed make (3 KVA & above) cumulative in last three financial years (2017-18, 2018-19, 2019-20) to Banks / Financial Institutions / Government Organizations/ Leading Corporates in India.</p>	No Change



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5.	Eligibility Criteria	7	The Bidder should have Branches / Service Centre Facilities / Franchisees/Resident Engineers in any of the 25 places tabulated in RFP. In case of franchisees, copy of contract between the bidder and franchisee should be attached in addition to proof of address. For Resident engineers, identity proof and address proof for the location should be submitted.	"The bidder should have service centre of minimum 150 nos with GST No. for every state to attend the complaints. The Bidder should have Branches / Repair & Rectification Centre (RRCs) to repair and rectify the faults / Franchisees/Resident Engineers in any of the 25 places tabulated in RFP. In case of franchisees, copy of contract between the bidder and franchisee should be attached in addition to proof of address. For Resident engineers, identity proof and address proof for the location should be submitted."	No Change
6.	Terms of payment	10	The remaining 5% of the Purchase Order amount will be kept by the Bank as retention money, during the warranty period for UPS (3 years) and the same will be released after the warranty period for UPS (3 years) after deduction of penalty if any, as per the "Penalty for downtime" stipulated.	Request you to change as will be released submitting BG of same amount for the same period.	No Change
7.	Insurance	10	The goods are to be insured by Supplier with Bank's name for an amount equivalent to 110%	Request for change for till delivery period only as it is transit Insurance.	No Change



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			of the invoice value for Transit. The Supplier should also insure the goods for the invoice value under Storage Cum Erection Policy till three months from the date of delivery either by a single Policy for each and every supply or by a Master Policy for the UPS System proposed to be supplied in future. If any loss incurred by the Bank due to Insurance not taken by the Successful Bidder, then the Successful Bidder should make good the loss to the Bank.		
8.	Force Majeure - second para	14	For purposes of this clause, "Force Majeure" means an event beyond reasonable control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the Bank in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight	-	<u>Amended Clause</u> For purposes of this clause, "Force Majeure" means an event beyond reasonable control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the Bank in its sovereign capacity, acts or actions of state/central government,

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			embargoes. Delay by sub suppliers of vendor to Vendor will not be considered as cause of force Majeure.		wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.
9.	Commercial bid	29	Price is inclusive of duties, levies, freight, insurance charges and labour charges, warranty, AMC etc, but exclusive of taxes only. Octroi/entry tax, if applicable, will be reimbursed upon production of original receipt. TDS if any will be deducted from the payment	As the GST rate is different (i.e.@18% on UPS and @ 28% onBattery) we hereby request you toseparate the Basic Price for UPS system and Battery set.	Amended Clause Please refer to Amended Commercial Bid Attached.
10	Additional clause	-	-	-	The relationship between the bank and successful bidder/s is on principal to principal basis. Nothing contained herein shall be deemed to create any association, partnership, joint venture or relationship or principal and agent or master and servant, or employer and employee between the bank and the successful bidder/s hereto or any affiliates or



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					subsidiaries thereof or to provide any party with the right, power or authority, whether express or implied to create any such duty or obligation on behalf of the other party.

