

CO: Information Technology Department

26.05.2020

Clarifications / Amendments for RFP ref: Co/ITD/CNW/2222/R1/2020-21 dated 17.04.2020 for "Supply, Installation, Maintenance and Deployment of Core Switches with Software Defined Networking, Routers and Load Balancer Appliances and providing OEM Professional Services

S. No.	RFP Pg. No.	Details Provided in RFP	Query / Changes Requested	Amendment/Clarification
1	Page No.15 Clause -9	Deadline for submission is 21/05/2020 - 15.00 hrs	Request to amend the Specifications and BOQ on neutral ground and provide 3 weeks from date of amendment issuance for submission of bids.	<p><u>Clarification</u></p> <p>Date of submission of bid extended to 02.06.2020</p>
2	Page No.9 Section 1 Description Clause 1.4			<p><u>Amendment</u></p> <p>Bank has proposed to procure switches and routers of make Cisco owing to following: -</p> <p>Indian Bank's and erstwhile Allahabad Bank's existing Core Data Centre network is running on Cisco Architecture including LAN switches. Both the banks network use Cisco ASR series routers for terminating WAN (Wide Area Network) Links connecting bank's Data Centre to branches, ATMs and administrative offices. The VPN (Virtual Private Network) Routers are also of Cisco make (Cisco ASR series & Cisco 3900 Series routers) and Cisco ASA firewall.</p> <ul style="list-style-type: none"> As Data Centre network is critical to the Bank's business operations, to ensure seamless data centre and DR site migration for amalgamated entity and to ensure minimum downtime during the migration. <p>Also, network amalgamation project is complex as compared to any other Bank's technology refresh or new project deployment. The amalgamation project</p>





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				<p>has following high level complexity and risks involved. Hence, to ensure compatibility and to repurpose the existing network equipments, devices of Cisco make are proposed to be procured. The project involves:-</p> <ul style="list-style-type: none"> Integration of two different organizations' network – this involves assessment of the existing DC and DRs of two different banks, redesigning the existing DC network, apply Configurations across various network components (proposed to be procured and existing Cisco equipments) and testing. New network design (Network modernization) by bringing SDN solution which is scalable and secure for amalgamated entity compatible with Cisco SDWAN. Migration of application in two different DCs (different applications) and application consolidation activities as part of technical amalgamation including shifting and re-configuration of existing Cisco switches, Firewalls and routers.
3	Page No.9 Clause 1.2 Description	The bidder is for supply of core switches with software defined networking, Routers, Load Balancer Appliances and providing OEM Professional services.	Since the RFP call for Single OEM Specifications and BOQ with the OEM professional services, request to have neutral specifications and BOQ to enable other leading vendors in Datacenter domain to participate in the bidding process	No change
4	Page No.9 Clause 1.3 Description	The Bidder has to supply, install, maintain and deploy the Cisco 9000 series core switches in spine and leaf architecture,	Since the RFP call for Single OEM Specifications and BOQ with the OEM professional services, request to have neutral specifications and BOQ to enable other leading vendors	No Change



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		Cisco 1002 X routers and load balancers	in Datacenter domain to participate in the bidding process.	
5	Page No.9 Clause 2- Eligibility Criteria for bidders	The bidder should be an authorized partner of M/s Cisco Systems in India for supply and support of Cisco equipment	The Bidder should be an authorized partner of the proposed OEM in India for supply and support of the equipment supplied as part of this RFP	No Change
6	Page No.9 Clause 2- Eligibility Criteria for bidders	Bidder should submit manufacturers authorization letter from M/s Cisco Systems and from OEM of load balancer being proposed in favor of the bidder	Bidders should submit the manufacturers authorization letter from the proposed OEM of Network and 'Load balancer' vendor's in favor of the bidder	No Change
7	Page No.10 Clause 2- Eligibility Criteria for bidders	The bidder should have supplied minimum 2 no's of Nexus 9K switches with SDN or above in atleast two private of PSU banks /Public or private limited companies/Insurance companies in India in last three years.	The Bidder should have supplied Equivalent datacenter solution in at least Private or PSU Banks / BFSI/ IT-ITES and corporate in last 3-4 years.	No Change
8	Page No. 10 Clause 2- Eligibility Criteria for bidders	A minimum of 10 numbers of Cisco certified engineers should be in bidder's payroll and out of which 5 engineers should have valid CCIE Certifications. In case of exigencies	Bidders should have proposed 20 OEM Certified engineers in Payroll. In case of exigencies such as Datacenter network is down or is degraded due to issues with the quoted hardware/solution ,these engineers have to coordinate with the bank's NOC Vendor to resolve the issue Bidder should provide valid certificate as on	No Change



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		such as Datacenter network is down or is degraded due to issues with the quoted hardware/solution, these engineers have to coordinate with the bank's NOC Vendor to resolve the issue Bidder should provide valid certificate as on date of bid submission issued by the authorized certifying agency.	date of bid submission issued by the authorized certifying agency	
9	Page No. 34 General Responsibilities of the bidders Clause A.1.14	1. Bidder will engage Cisco to provide classroom training on" Cisco ACI" technology for up to 20 banks personnel spread across two batches within first 12 months of the contract.	Bidder will engage with proposed OEM /Authorized Training partner to provide class room training on proposed technology for up to 20 banks personnel spread across two batches within first 12 months of the contract.	No Change
10	Page No.34 Cisco professional services engaged by the bidder Clause A.2	General Responsibilities of the bidders Cisco Professional services engaged by the bidder will be responsible for a)General	Proposed OEM professional services engaged by the bidder will be responsible for a)General Responsibilities b)Network Amalgamation c)Datacenter SDN Deployment d)Migration Services(including technical merger related	No Change





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		Responsibilities b)Network Amalgamation c)Datacenter SDN Deployment d)Migration Services(including technical merger related activities) e)Health check and compliance services for network devices.	activities) e)Health check and compliance services for network devices.	
11	Page No.34 Clause 2.A	General Responsibility	Cisco names to be replaced as Proposed OEM	No Change
12	Page No. 35 Clause 2.B	Network Amalgamation	Cisco names to be replaced as Proposed OEM	
13	Page No.36 Clause 2.C	Scope of Datacenter SDN Deployment	Cisco names to be replaced as Proposed OEM	
14	Page No.37 Clause 2.D	Migration Services (including Technical merger related activities)	Cisco names to be replaced as Proposed OEM	
15	Page No. 38 Clause 2.E	Health Check and compliance services of Network Devices	Cisco names to be replaced as Proposed OEM	
16	Page No.42 Annexure III	Technical BID	BOQ part nos to be vendor neutral	
17		Technical specifications of the equipment	Specifications to be vendor neutral without the part nos	



