

BANK'S PERFORMANCE IN Q I

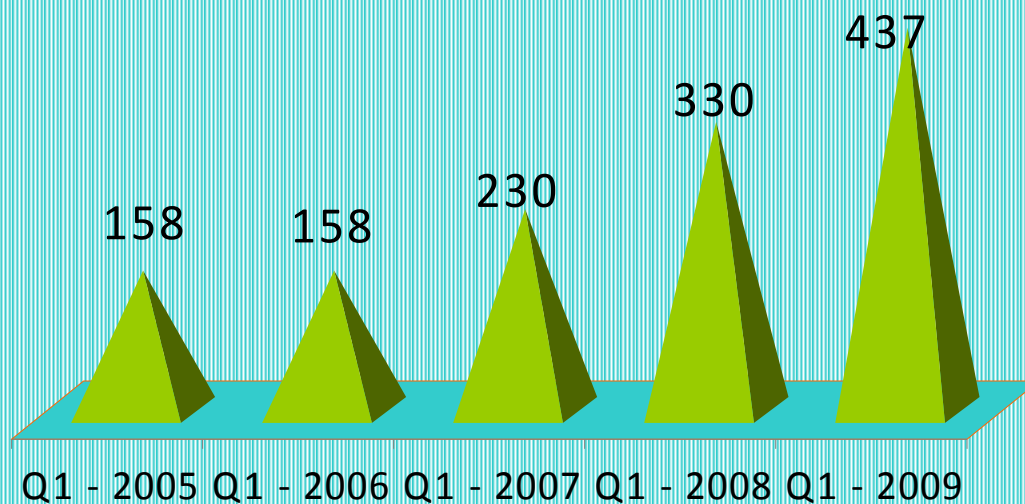
OPERATING PROFIT

Operating profit up by Rs.106.90 Crore (32.42%) to Rs.436.63 Crore from Rs.329.73 crore

Rs.
436.63
Crore

up by
32.42%

Rs. in crore

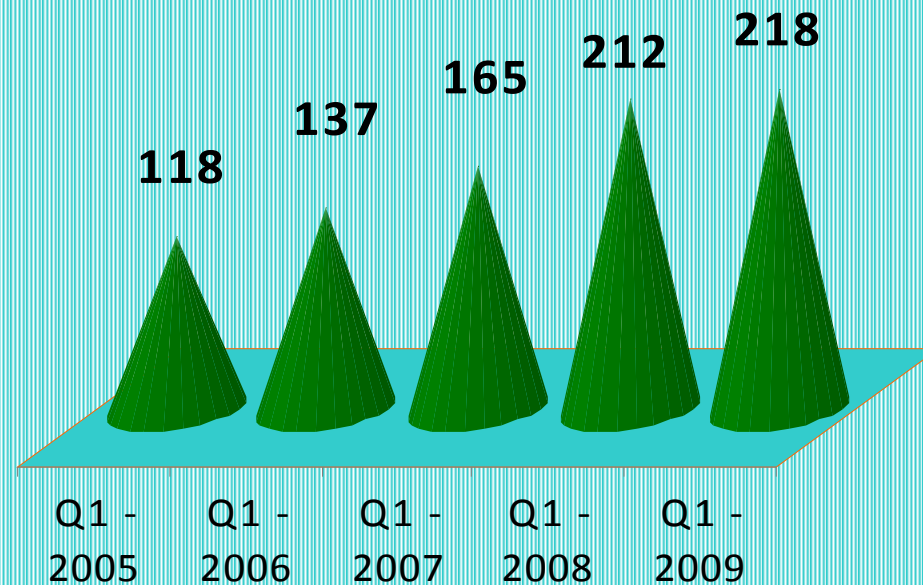


NET PROFIT

Net profit up by Rs.5.59 Crore (2.64 %) to Rs.217.62 Crore from Rs.212.03 crore

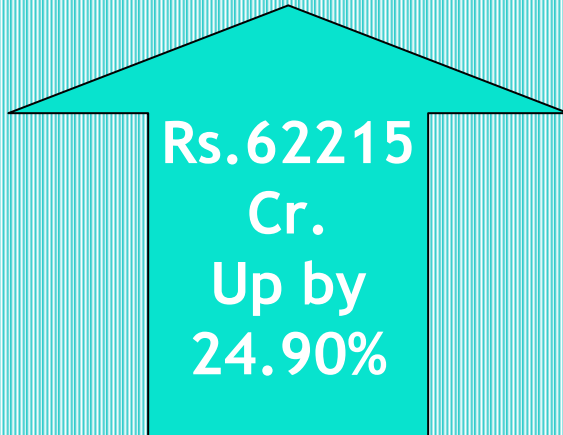
Rs.
217.62
Crore
up by
2.64%

Rs. in crore

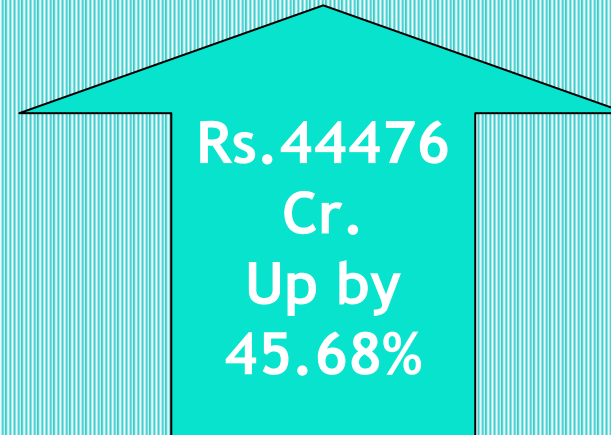


BUSINESS GROWTH

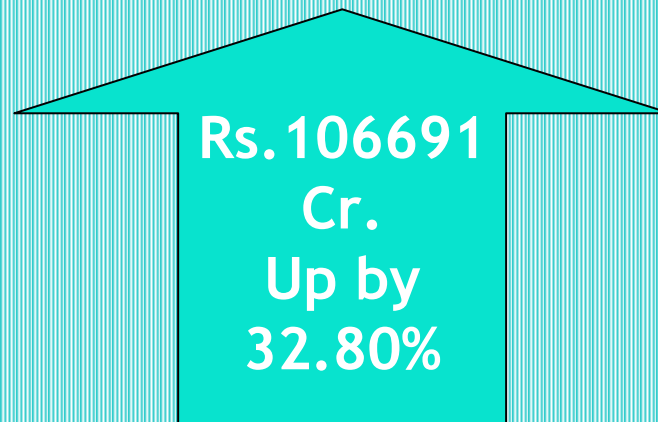
Deposits



Advances

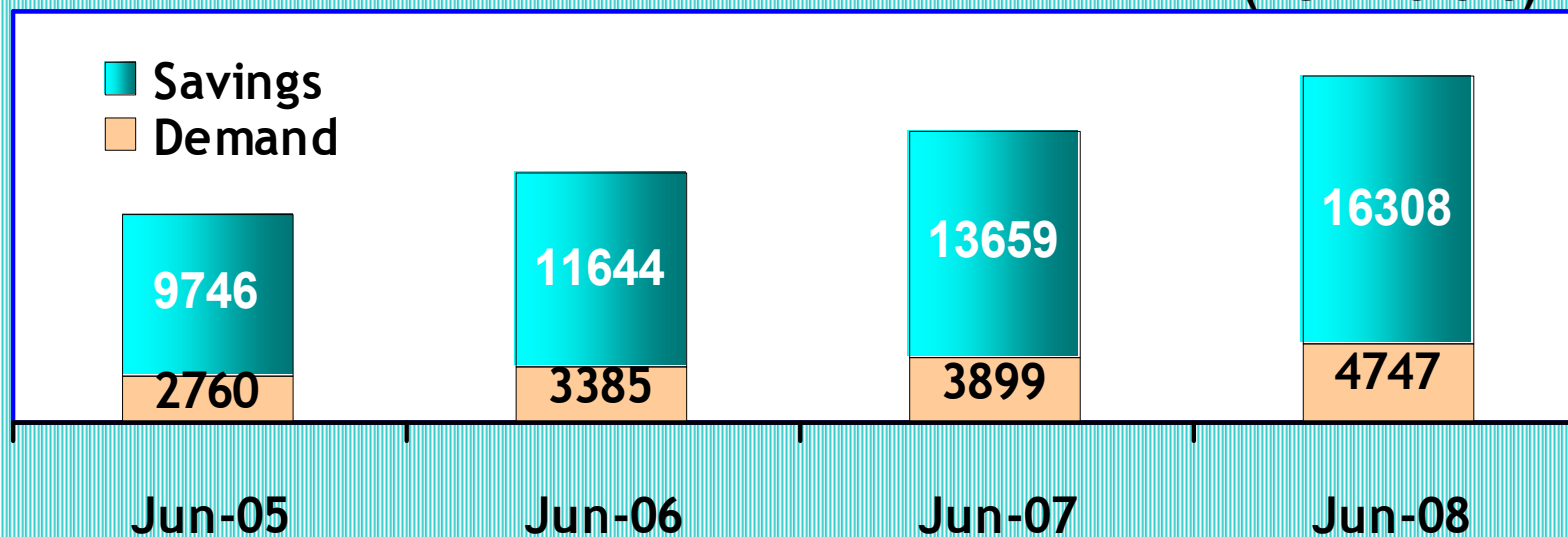


Business



LOW COST DEPOSIT

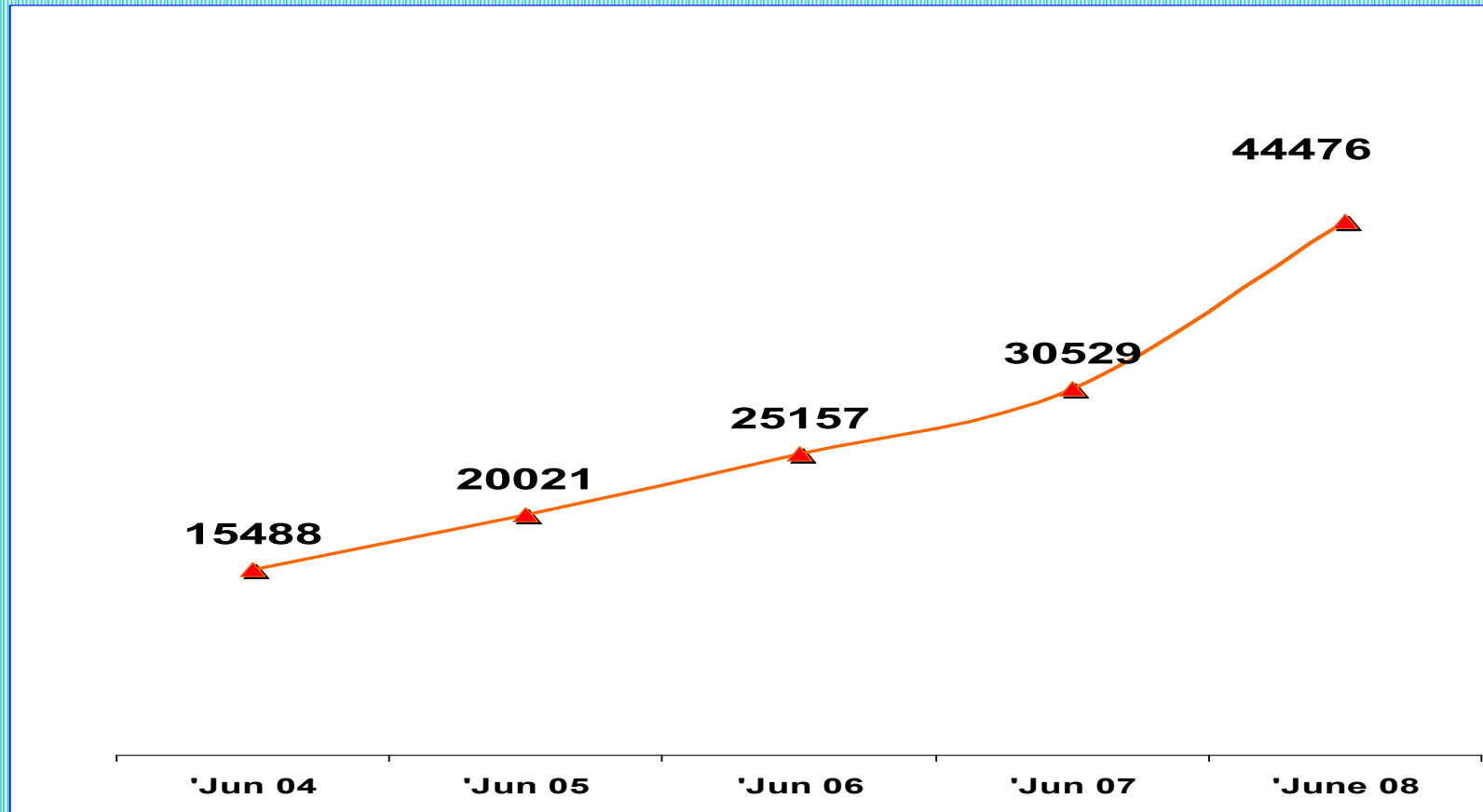
(Rs. In crore)



	June 07	June 08	Growth %
Current	3899	4747	21.75
Savings	13659	16308	19.39
Low cost deposits - Amt.	17558	21055	19.92
- %	35.25	33.84	
Term deposits	32255	41160	27.61
Total deposits	49813	62215	24.90
High cost deposits	6675	6938	3.94
% of high cost deposits	13.40	11.15	

GROWTH IN CREDIT (Gross Advances)

(Rs. in crore)



Advances grew by Rs.13947 crore (45.68%) over June 07

Growth during the quarter was Rs.4248 crore (10.56%)

COMPOSITION OF ADVANCES

(Rs. In crore)

Credit to	June 07	June 08	Growth %
Agriculture	4857	6308	29.87
% Share to total	15.91	14.18	
Retail	6332	8258	30.42
% Share to total	20.74	18.57	
SME	3338	4880	46.20
% Share to total	10.93	10.97	
Corporate & Commercial	14623	22808	55.97
% Share to total	47.90	51.28	
Overseas credit	1379	2222	61.13
% Share to total	4.52	5.00	
Total	30529	44476	45.68
	100.00	100.00	
Of which: Priority Sector	12507	15914	27.24

CONSISTENT PERFORMANCE

(Rs. In crore)

Income/Exp. Heads	Q1 2006-07	Q1 2007-08	Q1 2008-09	YoY Growth %
I. Interest Income	933.61	1195.22	1501.78	25.65
of which: MoI	12.85	22.33	20.97	-6.09
Other interest income	920.76	1172.89	1480.81	26.25
2. Interest Expenses	546.84	712.38	962.25	35.08
3. Net Interest Income	386.77	482.84	539.53	11.74
4. Non Interest Income	114.81	181.52	243.21	33.99
of which: Recovery of bad debts	31.16	44.83	53.50	19.34
Other non interest income	83.65	136.69	189.71	38.79
5. Total income	1048.42	1376.74	1744.99	26.75
6. a) Non interest income as % to Total Income	10.95	13.18	13.94	5.71
b) Other non interest income (excl. recovery of bad debts) as % to total income	7.98	9.93	10.87	9.50

CONSISTENT PERFORMANCE

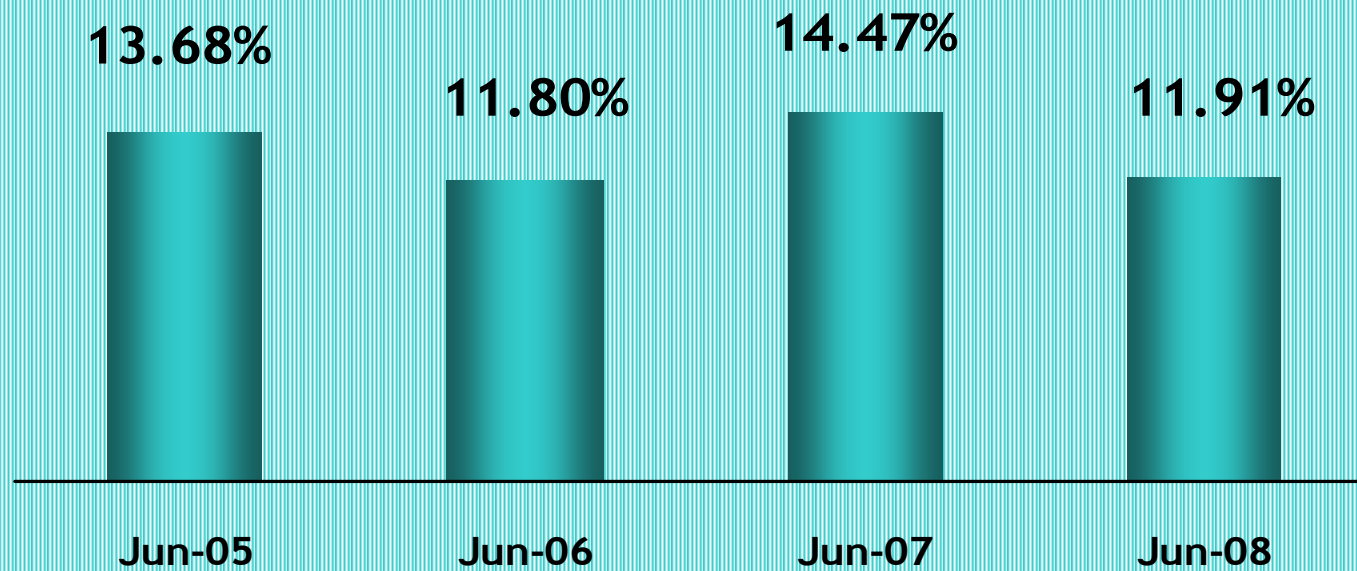
(Rs. in crore)

Income/Exp. Heads	Q1 2006-07	Q1 2007-08	Q1 2008-09	YoY Growth %
7. Operating Expenses	294.66	334.63	346.11	3.43
Operating exp. as % to total income	28.11	24.31	19.83	
8. Operating Profit	206.92	329.73	436.63	32.42
9. Net Profit	142.22	212.03	217.62	2.64
A. Total Income	1048.42	1376.74	1744.99	26.75
B. Total Expenditure	841.50	1047.01	1308.36	24.96

CONSISTENT GROWTH IN KEY FINANCIAL RATIOS

Parameter	Q1 06-07	Q1 07-08	Q1 08-09
1. Return on Average Assets	1.34	1.47	1.23
2. Return on Average Networth	27.87	22.75	18.16
3. Earning per Share (Rs.) (Annualised)	18.08	18.88	19.30
4. Book Value per Share (Rs.)	59.12	79.89	105.49
5. Capital Adequacy	11.80	14.47	11.91
Tier I	9.69	12.65	10.61
Tier II	2.11	1.82	1.30
6. Net Interest Margin	3.28	3.49	3.20
7. Cost income Ratio	54.24	50.37	44.22

CAPITAL ADEQUACY (Basel II)



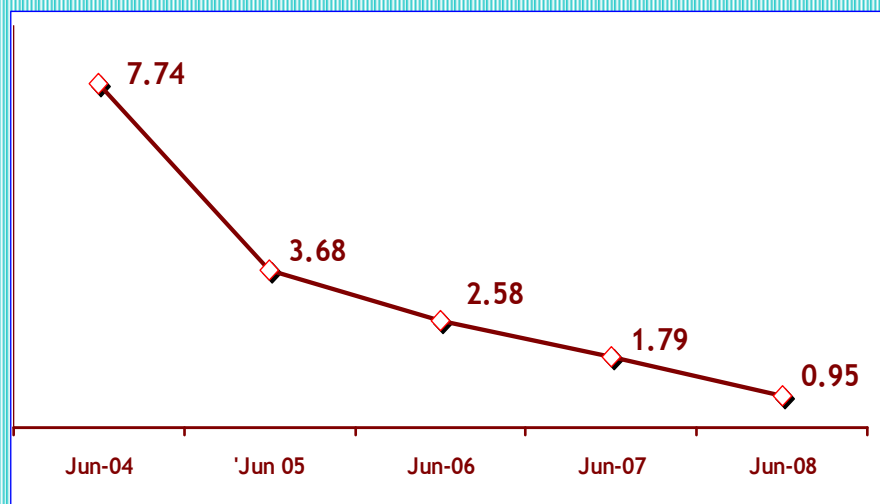
	Jun-07	Mar-08	Jun-08
1.Capital Adequacy	14.47	12.74	11.91
Tier I	12.65	11.29	10.61
Tier II	1.82	1.45	1.30

NPA MANAGEMENT

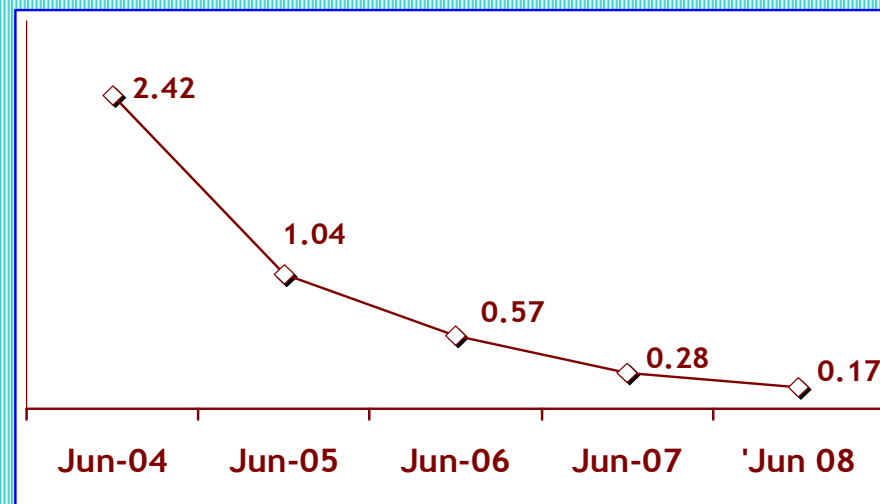
(Rs in crore)

	Jun-05	Jun-06	Jun-07	Jun-08
Gross NPA (O/S)	736	648	547	421
Net NPA (O/S)	202	141	85	76
NPA Recovery	70	75	97	114
Gross NPA (%)	3.68	2.58	1.79	0.95
Net NPA (%)	1.04	0.57	0.28	0.17

Gross NPA %



Net NPA %



PRIORITY SECTOR LENDING

- **Priority sector Credit increased to Rs.15914 crore as on 30.06.08, an increase of Rs. 785 crore during the first quarter ended June 08 and constituted 41.66% of Adjusted Net Bank Credit.**
- **Rs.1301 crore disbursed as agricultural credit during the first quarter benefiting 2.61 lakh farmers. Agriculture credit outstanding stood at Rs. 6308 crore as on 30.06.08.**
- **Rs.457 Crore of agriculture loan waived under 'Agriculture Debt Waiver and Debt Relief Scheme 2008'**

PIONEER IN SHG MOVEMENT

Rs in crore

Period	No. of SHGs financed during the year	Amount of credit disbursed	Balance outstanding	Growth %	Number of new SHGs linked
June 03	3875	21.84	61	76.11	1713
June 04	4559	26.15	121	98.03	3611
June 05	9521	63.28	226	86.78	3937
June 06	10720	76.54	402	77.88	4258
June 07	12396	121.28	601	49.50	5938
YE March 08	75381	815	987	71.69	39879
June 08	13656	165.26	1001	66.56	6556

Bank's exposure to SHG crossed Rs.1000 crore mark

EDUCATION LOAN - A SOCIAL RESPONSIBILITY

Rs in crore

Period	No.of students financed during the year	Amount of credit disbursed	Amount Outstanding	YoY Growth (%)
June'03	612	8.12	64.21	41.06
June 04	882	10.97	94.61	47.73
June '05	2272	26.12	183.82	94.29
June '06	3606	42.43	414.13	125.91
YE March'07	31141	352.25	692.36	84.21
June'07	5079	68.18	783.29	89.14
YE March 08	44710	435.49	1149.33	66.00
June'08	13194	139.14	1312.89	67.61

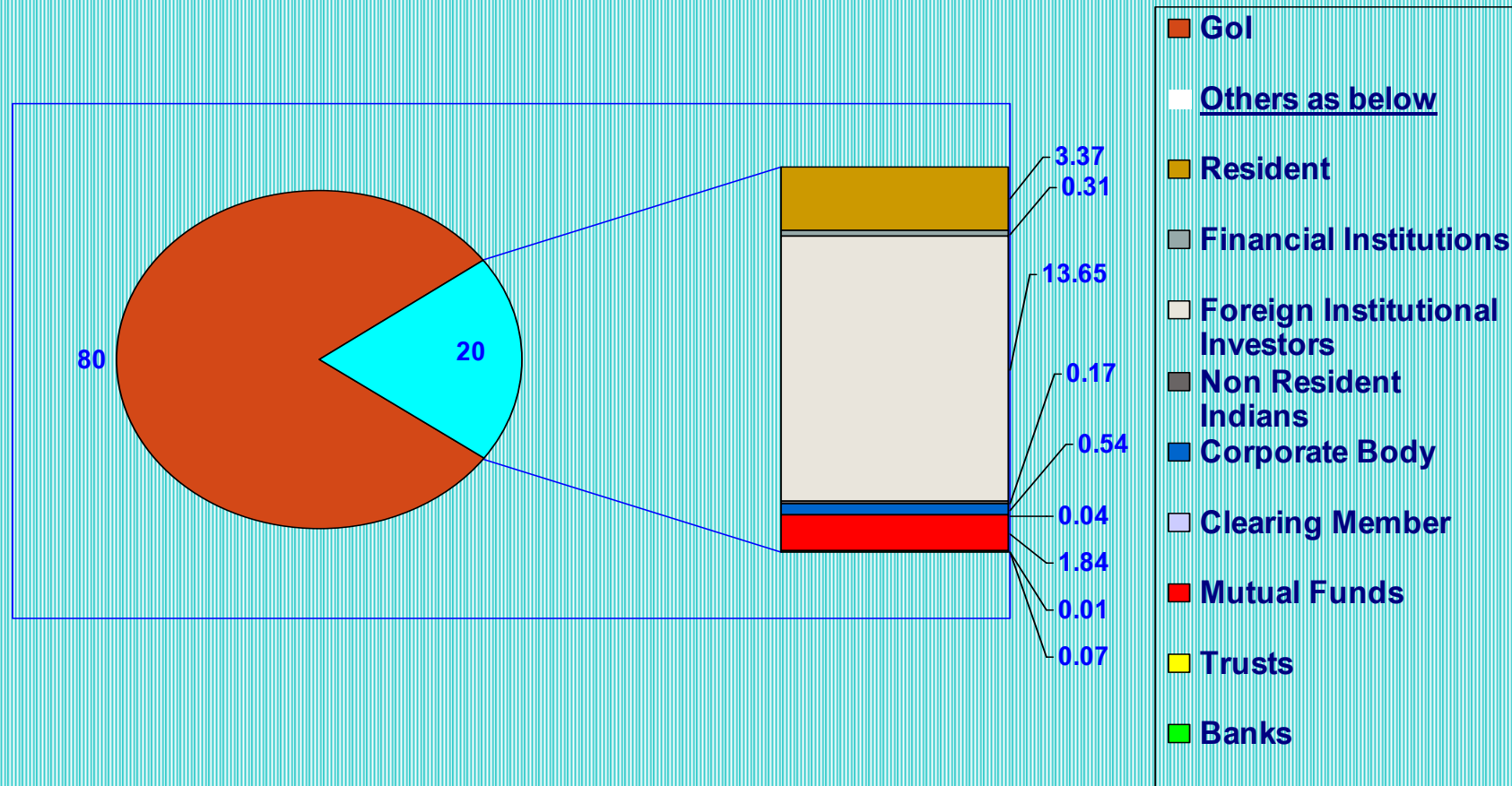
The Bank sponsored “The Hindu Educational Plus Fair’08” at the University of Madras, Chennai during May 2008.

Educational loan campaigns conducted at SRM Engineering College, Chennai & VIT, Vellore during June 2008

FINANCIAL INCLUSION INITIATIVES BY THE BANK

- **Financial Inclusion Project replicated in all the lead districts of the Bank and also in other districts covering in total 4637 villages.**
- **More than 9 lakh individuals brought into Banking fold.**
- **52396 beneficiaries provided with OD/General Credit Card facility for Rs. 10.84 Crore.**
- **Issued 165927 Janashree Bima Yojana policies - 16220 Universal Health care (Mediclaim for BPL)**

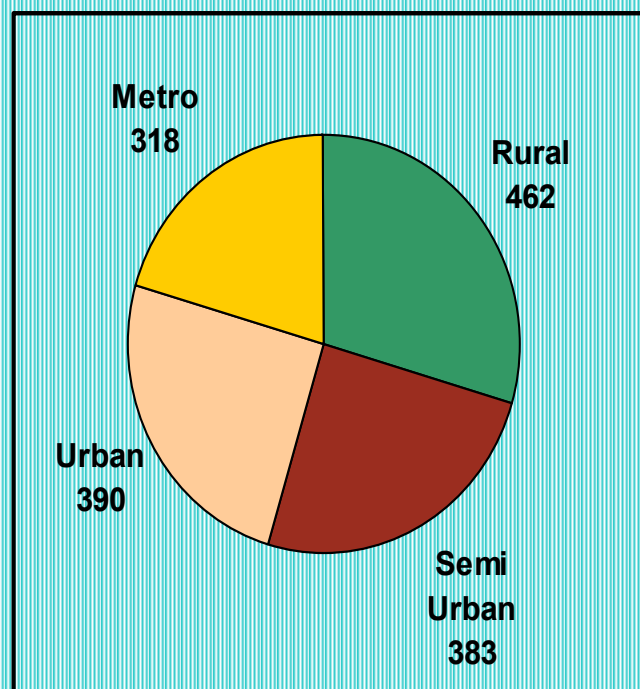
PATTERN OF SHAREHOLDING (%) AS ON 30.06.2008



- Total share capital - Rs.829.77 Crore
- Of which : Perpetual Non Cumulative Preference Share Capital of Government of India - Rs.400 Crore
- Total Networth of the Bank - Rs. 4933.69 Crore

DISTRIBUTION CHANNELS

The Bank opened 12 branches during the quarter



	30.06.07	31.03.08	30.06.08
1.Total Domestic Brs.	1469	1541	1553
2.Overseas Branches (Singapore & Colombo)	2	2	2
Total Branches	1471	1543	1555
3. Extension Counters	90	72	71
4. Satellite Offices	37	32	32
5. ATMs	465	600	615
6. Banking Service Centre		20	20
7. Branches under CBS	1131	1543	1555
8.Networked branches	1220	1543	1555
6. Manpower	20910	20548	20430

CUSTOMER ACCOUNTS (in million)

	June 07	June 08
No. of Deposit A/Cs	16.27	17.66
No. of Borrowal A/Cs	2.72	2.70
Total No. of Customer A/Cs	18.99	20.36

TECHNOLOGY AN ENABLER FOR MASS BANKING

- **615 ATMs (Onsite ATMs 450 & Offsite ATMs 165)**
- **More than 30000 ATMs available to the Bank's customers through sharing arrangement.**
- **Booking Railway Tickets through Kiosk attached to ATM is in operation at 20 Railway Stations.**
- **Mobile phone technology used for connectivity of ATMs - After testing of General Packet Radio Service (GPRS) connectivity for online ATM, four ATMs are functioning with GPRS connectivity since May 2008.**
- **Relationship Manager Module ported for internet/mobile banking has substituted the physical correspondence which was in vogue.**

NEW FINANCIAL PRODUCTS

IB SWARNA MUDRA - Selling of Gold Coins

- **'IB Swarna Mudra' Scheme is the Bank's initiative for selling of gold coins and the scheme is operational through 992 branches in 27 circles.**
- **There are 7 product offerings viz, 2, 4, 5, 8, 10, 20 & 50 grams.**

DEPOSITORY SERVICES

- **The services are available at 251 designated branches.**
- **Through tie up with Indbank Merchant Banking Services Ltd online trading facility is made available.**
- **Internet based demat account statement has been introduced.**

CUSTOMER SERVICE

- **Customer Service and Grievance Redressal continued to receive the highest focus during the year.**
- **Copies of code of Bank's Commitments to customers have been provided to all Deposit customers of the Bank.**
- **The Standing Committee on Customer Service reviewed the overall customer service and grievances redressal practice in the Bank, every quarter.**
- **A feedback format has been sent to customers who have registered their email addresses with the Bank to assess the level of customer satisfaction**
- **Senior Citizens Counter is being opened in select branches in a phased manner.**

Thank you